# Caring For The Ages

## Overview

*Caring for the Ages*, the official newspaper of AMDA – the Society for Post-Acute and Long-Term Care Medicine covers professional and clinical news, best practices and other timely issues of medical importance to the long-term care continuum.

#### Visit Website



#### North America

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Global Print Circulation 3,316

Avg. Global Monthly Visits 3,448

Avg. Global Monthly Unique Visitors 2,933

Avg. Global Monthly Page Views 5,189

Avg. Global eTOC Distribution 6,896





#### Affiliation

AMDA – the Society for Post-Acute and Long-Term Care Medicine

#### Audience

Medical directors, attending physicians, consultant pharmacists, nurse practitioners, and other medical professional working in all long-term care settings, including skilled nursing and assisted living facilities

## Print Closings

Elizabeth Galik, PhD, CRNP

Editor-in-Chief

VOLUME/ISSUE	PUBLICATION DATE	SPACE CLOSING	RUN OF BOOK ARTWORK DUE	PREPRINTED SUPPLIED PIECES DUE
24/1	January/February 2023	11/21/2022	12/05/2022	12/16/2022
24/2	March 2023	01/23/2023	02/02/2023	02/15/2023
24/3	April 2023	02/22/2023	03/06/2023	03/17/2023
24/4	May 2023	03/24/2023	04/05/2023	04/18/2023
24/5	June/July 2023	04/25/2023	05/05/2023	05/18/2023
24/6	August/September 2023	06/22/2023	07/06/2023	07/19/2023
24/7	October 2023	08/24/2023	09/06/2023	09/19/2023
24/8	November/December 2023	09/26/2023	10/06/2023	10/19/2023

### **Cancellations:**

No cancellations will be accepted after closing date. Covers and preferred positions are non-cancellable. Dates subject to change.

Issuance

8 times per year

#### Rates

FREQUENCY	KING (BLACK & WHITE)	ISLAND PAGE (BLACK & WHITE)	3/4 PAGE (BLACK & WHITE)	1/4 PAGE (BLACK & WHITE)	1/2 PAGE (BLACK & WHITE)
1X	\$ 6,340	\$ 4,730	\$ 5,555	\$ 2,835	\$ 4,255
6x	\$ 6,145	\$ 4,585	\$ 5,390	\$ 2,755	\$ 4,125
12X	\$ 6,070	\$ 4,525	\$ 5,320	\$ 2,710	\$ 4,070
24X	\$ 5,910	\$ 4,410	\$ 5,185	\$ 2,640	\$ 3,970
36x	\$ 5,815	\$ 4,340	\$ 5,105	\$ 2,595	\$ 3,915
48x	\$ 5,680	\$ 4,240	\$ 4,980	\$ 2,540	\$ 3,810
бох	\$ 5,660	\$ 4,225	\$ 4,970	\$ 2,525	\$ 3,800
72X	\$ 5,565	\$ 4,160	\$ 4,875	\$ 2,485	\$ 3,740
96x	\$ 5,445	\$ 4,065	\$ 4,775	\$ 2,440	\$ 3,660





MATCHED COLOR \$ 1,030	4 COLOR \$ 2,060	STANDARD COLOR \$ 870	CoverTips \$8,900	Outserts \$9,460
Premium Pos	itions			
Cover 4: 50% B/W	/ Page rate			
Cover 2: 35% B/W	Page rate			
Cover 3: 25% B/W	Page rate			
Opposite TOC: 25	% B/W Page ra	ite		
First Right Hand	, .			
Other Preferred P				
Other Preiened P	03110113. 1076 1	y w rage late		
Earned Rates				
		s earned during a twe	lve-month period. Space purchas	sed by a parent company and its
		rmine earned rate.		
For information a Representative.	bout our Ageno	cy discount (including	those for in-house agencies), ple	ease contact your Sales
representative.				
Inserts				
	are billed at th	e black and white rate	times the number of insert page	es.
Furnished inserts		e black and white rate times earned frequen		25.

Composition	PRINTING	FULL PAGE	HALF PAGE	QUARTER PAGE
All production charges are net and non-commissionable	Black & White only	\$150	\$125	\$95

#### Acceptance of Advertising

The Publisher, Editor, and Association reserve the right to reject any advertising for any reason. Advertiser shall indemnify and hold harmless the Publisher, Editor, and the owner of the journal from and against any loss, expense, claim, or liability resulting from their advertisement. Advertiser warrants that its advertisements comply with all applicable laws, rules, and regulations. New copy must be submitted by ad space closing date.

\*State and local taxes may apply.



## Classified / back of book print closings

VOLUME/ISSUE	PUBLICATION DATE	CLASSIFIED SPACE CLOSING & RUN OF BOOK ARTWORK DUE
24/1	January/February 2023	11/28/2022
24/2	March 2023	01/26/2023
24/3	April 2023	02/27/2023
24/4	May 2023	03/29/2023
24/5	June/July 2023	04/28/2023
24/6	August/September 2023	06/27/2023
24/7	October 2023	08/29/2023
24/8	November/December 2023	09/29/2023

## Cancellations:

No cancellations will be accepted after closing date. Covers and preferred positions are non-cancellable. Dates subject to change.

## Classified / back of book print advertising

### Rates

1X	\$ 4,640	\$ 5,455	\$ 4,180	\$ 2,785	\$ 6,225	\$ 7,545		
бx	\$ 4,505	\$ 5,290	\$ 4,055	\$ 2,705	\$ 6,040	\$ 7,185		
12X	\$ 4,445	\$ 5,230	\$ 4,000	\$ 2,660	\$ 5,960	\$ 7,155		
24X	\$ 4,330	\$ 5,095	\$ 3,900	\$ 2,600	\$ 7,005	\$ 5,805		
36x	\$ 4,270	\$ 5,015	\$ 3,845	\$ 2,550	\$ 5,710	\$ 6,845		
48x	\$ 4,170	\$ 4,890	\$ 3,745	\$ 2,495	\$ 5,580	\$ 6,740		
бох	\$ 4,155	\$ 4,875	\$ 3,735	\$ 2,485	\$ 5,560			
72X	\$ 4,080	\$ 4,790	\$ 3,675	\$ 2,440	\$ 6,735	\$ 5,465		
96x	\$ 3,995	\$ 4,695	\$ 3,595	\$ 2,395	\$ 5,345			
120X	\$ 8,570	\$ 6,540	\$ 4,370	\$ 6,520	\$ 7,710			
240X	\$ 8,470	\$ 4,240	\$ 7,620	\$ 6,280	\$ 6,450			
288x	\$ 6,180	\$ 6,025	\$ 4,055	\$ 8,380	\$ 7,320			
			4 COLOR META				P	



## Confidential Email Inbox

Cost: \$40.

## Agency Discount

For information about our Agency discount (including those for in-house agencies), please contact your Sales Representative.

## **Cancellations:**

Must be received in writing on or before the announced closing date.

## Run of Book Print Ads

Sizing	AD SIZE	NON-BLEED	BLEED
<b>Trim:</b> 10-1/2" × 14"	King-size Page	9-5/8" x 12-7/8"	10-3/4" x 14-1/4"
Keep live matter 1/4" from all trim edges.	King-size Spread	20" x 12-7/8"	21-1/4" × 14-1/4"
Binding: saddle-stitched; Jogs to head	3/4 Vertical Page	7-1/8" x 12-7/8"	
Printing Process: Litho Web	3/4 Vertical Spread	14-5/8" x 12-7/8"	
Halftone Screen: Cover: 150 line screen Text: 150 line screen	3/4 Horizontal Spread	20" X 10"	
	3/4 Horizontal Page	9-5/8" x 10"	
	Island Page	7-1/8" x 10"	
	Island Spread	14-5/8" x 10"	
	Island Page+3/4 Page Horizontal	17-1/2" x 10"	
	1/4 Vertical Page	4-3/4" × 6-3/4"	
	1/4 Horizontal Page	7-1/8" x 4-1/2"	
	1/4 Page Column	2-1/8" x 12-7/8"	
	1/2 Vertical Page	4-3/4" × 12-7/8"	
	1/2 Horizontal Page	9-5/8" x 6-3/4"	
	1/2 Horizontal Spread	20" x 6-3/4"	



## Specifications

### File Format

#### PDF or PDF/X-1a compliant files, saved as PDF version 1.4.

Transparencies within the supplied PDF(s) will be warned. The transparent elements contained in your file(s) must be converted within the native layout application or flattened in Acrobat using the High Resolution Flattener Presets to avoid overprint issues.

Saving your PDF to Acrobat 5 (PDF 1.4) compatibility will ensure transparent elements are flattened. *If the ad contains spot colors that are not converted to process colors (CMYK) before flattening, overprint and/or trap issues may occur.* 

The following layout applications yield the optimum results for creating a print-compliant PDF and are expected to follow all requirements listed in this document:

- InDesign version 2 or higher (CC preferred)
- QuarkXPress version 6.5 or higher

Additional costs may apply if problems are encountered.

NOTE: When using Adobe Illustrator it is preferred to have all fonts converted to outline/paths, and files submitted as EPS files.

#### Images

All high-resolution images and fonts must be included. TIFF & EPS files must conform to the following minimum resolution specifications:

- Grayscale and Color images: 300 dpi
- Combination Grayscale and Color images: 500-900 dpi
- Line art (Bitmap) images: 900-1200 dpi

Higher image resolutions are acceptable as they exceed the minimum requirements, but in some cases unnecessary resolution will be discarded to achieve smaller file sizes.

#### Fonts

Use of OpenType and/or PostScript Type 1 fonts is encouraged. Include fonts for any embedded graphics. DO NOT use Type 3 or Multiple Master fonts. Avoid using Macintosh menu-stylized fonts, Macintosh "city" fonts (Chicago, Geneva, etc.) and Microsoft Outlook fonts (Tahoma, Impact, etc.).



## Page Layout

Regardless of the file format supplied, all ads must conform to the following specifications:

- Pages must be built to the final trim size. Any content that prints to the trim line must be extended an additional 1/8" (0.125") minimum bleed allowance beyond the trim on all sides.
- Any essential images or text ("live matter") should be positioned at least 1/4" (0.25") from trim edges.
- Supply as single page files only.
- Right Reading, Portrait Mode, 100% size, No Rotation.
- All fonts and graphics must be either embedded or included with the files and conform to the format type listed above. Images must also conform to the specifications above for minimum image resolution.
- All color ads should be supplied as composite files.

- Reverse type should be no less than 6pt. Fine lettering (thin lines, serifs) should be restricted to one color.
- Embedded images should not be scaled, cropped/masked or rotated within the page layout application but instead should be manipulated in a proper image editing program (ex. Photoshop) and then imported into the page layout program at proper size and position.
- DO NOT nest EPS files within EPS files.
- All lines and line art images should be of a minimum 1/3 pt thickness (1/2 pt for reverses) at final size to reproduce effectively on press.
- Special effects (ex. gradient, transparency, shadow, 3D effect) will be converted to raster object due to file compatibility.
- If needed, crop marks and SWOP color bars should be positioned 1/2" (0.50") outside trim (cannot appear within bleed area).

## Color Space

All color images and files are to be supplied as CMYK with a Total Area Coverage (TAC) not to exceed 300% for the darkest area of an image. Files supplied as RGB will be automatically converted to CMYK.

## Spot Colors

Spot colors are to be identified using the standard Pantone naming convention and not a custom color such as "Dark Blue." PMS colors will be converted to process unless otherwise specified. When using both art and layout programs be sure spot color naming is consistent in all applications (ex. Do not define both PMS 201CV and PMS 201CVC).

NOTE: Any non-intended spot colors will be converted to CMYK.

## Trapping and Screening

Overprints and knockouts should be defined. Files are NOT to be trapped or prescreened. Our Prepress service provider will use industry recognized trapping software to auto-trap your files for optimum performance and reproduction on press and will apply the appropriate screening. Note that these trap settings may force small text and fine graphics to overprint to hold registration on press.

## Proofs

If submitting a proof for color match on press, please send a SWOP-certified contract color proof (with SWOP proofing bar or GATF proof comparator), produced from the final submitted file and imaged at 100% scale. Revised proofs must be supplied whenever a text or design change is made. For a list of current SWOP-approved proofs visit https://idealliance.org/systems-certification/certified-hard-copy-proofing-systems/. Desktop inkjet printer proofs do not meet SWOP specifications. Elsevier cannot guarantee color match unless acceptable proof is provided. If a contract proof is not supplied Elsevier will run to standard ink densities and dot gains.



### Delivery

Submit PDF ad files to Elsevier ad portal at www.ads4els.com

## Conformance to Specs

Variances from the above specifications may not yield results that conform to Elsevier quality control standards.

## Supplied Print Ad Pieces

- All pieces must be submitted to Publisher for approval of stock, design and other mechanical specifications
- All pieces subject to editorial approval
- Copy of piece must accompany insertion order
- Failure to meet specifications & packaging guidelines may result in additional charges and/or delays with insertion.

#### Deadlines

**Close Date for Booking:** See space closing dates

Delivery Date: See preprinted supplied pieces dates

### Specifications

#### Inserts

- Size 2 page: Furnish folded to 10-3/4" x 14-1/4". No binding hanger; insert tip only.
- Size 4 page: 21-1/4" x 14-1/4", furnish folded to 10-3/4" x 14-1/4". Must add additional 3/8" x 14-1/4" binding lip.
- Contact Ad Sales Services for additional high folio/low folio binding instructions.
- Trimming: 1/8" trimmed off top, bottom and face. Keep all live matter 1/4" from all trim edges.
- Insert Stock Weight: For 2 page 80# text preferred; 4 to 8 pages 60# text minimum; 80# text maximum. Inserts that do not meet these minimum/maximum weights must be sent to the publisher two weeks prior to advertising close date for evaluation and print compatibility.

## Quantity

Contact Ad Sales Services. For conference copy distribution, contact Ad Sales Services.

#### Packing

- Packed one up and folded.
- If sending for more than one issue, pack separately for each issue and clearly indicate journal title, issue date (month/year), product and quantity.
- Pieces should NOT be delivered shrink-wrapped.
- For conference copy distribution, contact Ad Sales



## Shipping

- All shipments must be clearly marked with journal title, issue date (month/year), product & quantity.
- If shipping pieces for more than one issue date, pack pieces for each issue separately and clearly delineate quantity for each.

#### SHIPPING ADDRESS

### **Caring For The Ages**

LSC Communications 13487 South Preston Highway LEBANON JCTN, KY 40150 United States *Attn: Elsevier Team* 

## Disposition of Reproduction Material

All digital ad files will be held for twelve months only unless otherwise notified. Left over inserts will be held until the issue mails. After issue mailing is completed any unused inserts for that issue will be destroyed unless otherwise indicated on the insertion order. Excess inserts held in storage beyond completion of insertion date will be subject to storage charges.

## For Contracts, Insertion Orders & Production Materials

Send new print ad files and submit pickup ads to www.ads4els.com.

## **Digital Specs**

## Website

POSITIONS	AD	SIZE (PIXELS)	EXPANDABLE (PIXELS)	EXPANDABLE DIRECTION
Тор	Leaderboard	728 x 90	728 x 315	Down
Тор	Mobile Leaderboard	300 x 50 or 320 x 50	NA	NA
Side	MPU	300 x 250	600 x 250	Left
Side	Skyscraper	160 x 600 or 300 x 600	320 x 600	Left
On page load	Prestitial*	300 x 250 or 480 x 640	NA	NA

FORMATS	jpeg, png, gif, HTML5†, 3rd party tags
TRACKING PIXELS	Yes
MAX FILE SIZE	200 КВ
MAX ANIMATION (TIME/LOOPS)	15 seconds/ 3 loops
PRESTITIAL FREQUENCY	1 impression/6hrs/user

\*Supply iFRAME tags for scrolling elements in ad; HTML5 must be provided as a 3rd party tag for prestitial banners.

†Excluding personally identifiable information (PII).





eTOC Email		
POSITION	AD	SIZE (PIXELS)
Тор	Leade	rboard 728 x 90
Middle	MPU	300 x 250
FORMATS		jpeg, png, gif, (static image only)
TRACKING PIXE	_S	No
MAX FILE SIZE		200 КВ

POSITION	AD		SIZE (PIXELS)	
Тор	Leaderbo	ırd	728 x 90	
Side	Skyscrape	-	160 X 600	
Middle	MPU		300 X 250	
FORMATS		jpeg, png, gif, (static ir	nage only)	
TRACKING PIXELS		No		
MAX FILE SIZE		200 KB		

MPU banners, positions 1, 2, 3, are stacked vertically Animation and expandable banners unavailable

Contact your sales representative for all digital advertising rates and opportunities.

### Rates

PLACEMENT	RATE	COMMENTS
Banner (CPM)	Available upon request	
eTOC Leaderboard	Available upon request	
eTOC Large Rectangle	Available upon request	
eTOC AIP	Available upon request	
Prestitial	Available upon request	

Digital rates vary by country, please contact the relevant contact person for rates outside of the US.



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3. Execution and modification of the order Any modifications to the agreed product or service description, budget or schedule, as set out in the order acknowledgement, may result in an adjustment to the final price and/or delivery schedule at Elsevier's discretion. If, at the request of the Client, Elsevier renders additional Services in connection with the performance of the TC, Elsevier's discretion. If, at the request of the Client, Elsevier renders additional Services in connection with the performance of the TC, Elsevier shall act in the name of, to the account of, and at the risk of the Client. Any dates specified by Elsevier for delivery/performance of the Products and Services are intended to be an estimate and time for delivery/performance shall not be made of the essence by notice. If no dates are so specified, delivery/performance the within a reasonable time.

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5. Payment Unless otherwise agreed in writing, payments shall be effected within thirty (go) days of the invoice date in the currency invoiced. Time for payment shall be of the essence. Elsevier may set and vary credit limits for any Client account and shall be entitled to refuse to supply any Client who has exceeded its current credi limit. Eggi and beneficial tiltie in any tangible Products supplied by Elsevier to the Client shall remain with Elsevier null Elsevier has received in full (in cash or cleared funds) all sums due to it in respect of the Products and all other sums which are or which become due to Elsevier from the Client shall remain with Elsevier value and any such value and any such as less thall be affected value and any such as less. Elsevier is which are or which we shall deal as principal to the copies of the Products before ownership has passe to 10 to principal shall be effected value and any such value and any such as less. Elsevier value and any such as less thall entited to recover payment for the copies of the Product shall to a copies of the date of phreines at the date of the invoice to the date of phreines at the limit. Age was addic out or the requiring an amount equal to such deduction to be paid of the dire copies of the invoice to the date of phreines at the rate of 5% may be charged to the Client on any sums outstanding, together with any collection fees in advance and may suppend performance and suppend for formance of its obligations as anising from the Client is indebet to elsevier for

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9. Force majeure if by reason of labor dispute, strikes, inability to obtain labor or materials, fire or other action of the elements, accidents, power or telecommunications failure, customs delays, governmental restrictions or appropriation or other causes beyond the control of a party, such party is unable to perform in whole or in part its obligations set fortin in this TC, then such party shall be relieved of those obligations to the extent it is thereby unable to perform, and such inability to perform shall not make such party liable to any other party. The party subject to an event of force majeure shall use good faith efforts to comply as dosely as possible with the provisions of this TC and to such event to the extent possible.

The provisions of this 1C and to avoid the effects of such verts to the exert possible. **so. Advertising & Reprints** Client is solely responsible for ensuring proposed advertising copy is received at lesvier in electronic form (or such other form as specified by Elsvier) and within the relevant deadline set by Elsvier (the "Closing Date"). Where copy is received late or not at all, although Elsvier will endeavour to do so Elsvier may not be able to arrange for such copy to be published on the agreed advertising copy is received at lesvier is solely responsible for any legal lability. The advertising control ty to be published on the agreed period. Payment for the campaign will however be required in full. When change of copy is not received before the Closing Date, copy run in previous issue may be inserted. Client shall retain a complete copy of all materials delivered be Elsvier: Elsvier is shall have canted the use of the Advertising Content by Elsvier of the puppees of this TC. (Dift us agreed period. Payment for the campaign will however be required in full. When change of copy is not received before the Closing Date, copy run in previous issue may be inserted. Client shall retain a complete copy of all materials delivered be Elsvier: shall have restricts questions or advertising content by the apretising advertising adv

21. Audit Client shall allow Publisher's authorized representative at any reasonable time to have access to Client's premises (or to arrange for Publisher's authorized representatives to have access to other relevant premises) for the purpose of inspecting Client's facilities, books and records to verify Client's compliance with the TC.

12. Compliance with laws Client shall at all times during the term strictly comply with all applicable laws, ordinances, codes, regulations, standards and judicial and administrative orders (jointy "Applicable Laws" or "Laws") relevant to its durines, billigations and performance under this Agreement, including, without limitation the REUS Suppliers Code of Conduct and Applicable Laws related to bribery, including, without limitation any such Laws that are enforced internationally (such as the United States Foreign Corrupt Practice Aet and the UK Bribery Act) and those enforced in the country where business in being conducted and/or the Client's place of business or residency. Client and its officers, directors, employees and agents shall engage only in legitimate business and ehicial practices in commercial operations and in relation to its dealings with any employee or official of a government agency or any other government official"). Neither the Client to indude agents and employees or agents shall practices, and provide that are officers, directors, employees are agents shall practices, and provide that are enforced in the country where the sines is being controlled entity (including, without limitation, state run universities, hospitals and libraries), or optical arcs is controlled government Official"). Neither the Client to any offices, directors, employees or agents shall practices, and and on a fide expenditures, subtas streament, and long espitated to the promotes on to use his/her authority to help the Client, Elsevier, and/or any affiliate of Elsevier for personal gain or for that of Elsevier or Elsevier's affiliates (any such at, a "Prohibited Payment"). A Prohibited Payment does not present and consoling expenditures, subtas streament, which are directly related to the promotion, demonstration or explanation or reportation or operation or applicable with any matter or Products or Secretices or the execution or peforo

3. Cancellations & Returns if the Client cancels an order either fully or partially, a cancellation fee may be charged. All cancellations must be made in writing. This fee will be calculated to cover any external or internal costs which have been incurred or committed up to and including the date of cancellation. No new external costs which have been incurred or committed from the date of freeipt of written notice of cancellation by Elsevier. Orders for advertisements must be cancelled in writing prior to the relevant ad space closing date, but in the event that an cancellation are the subject to the relevant. Besider state is provided to charge the full cost of the advertisement. Any returns of the products shall be subject to the relevant. Elsevier control approximation is out a policies will be product shall be product shall be relevant. Besider state interd.

14. General The formation, existence, construction, performance, validity and all aspects of the TC shall be governed by the law of the corporate domicile of the Elsevier company which is providing the Products or Services. The parties agree to submit to the exclusive jurisdiction of the courts of that same corporate domicile. The Client shall not be entitled to assign the TC or any part of it without the prior written consent of Elsevier. Elsevier may assign the TC or any part of it to any person, firm or company. Hany provision of the TC is found by any court, tribunal or administrative body of competent jurisdiction to be wholly or partly illegal, invalidity, unenforceability or unreassonableness be deemed severable and the remaining provisions of the TC and the remainder of such provision shall continue in full force and effect. Failure or delay by Elsevier in enforcing or partially enforcing any provision (or prosecuting any preach) of the TC will not be construed as a waiver of any of its rights under the TC.

Circulation updated on August 18th, 2022, based on 12-month monthly average July 2021-June 2022

eTOC Metrics: 6 Month Average of eTOC sends - Nov 2022 to April 2023

