Operative Techniques in Thoracic & Cardiovascular Surgery

Overview

Operative Techniques in Thoracic and Cardiovascular Surgery provides richly illustrated articles on techniques in thoracic and cardiovascular surgery written by renowned surgeons. Each issue presents cardiothoracic topics in adult cardiac, congenital, and general thoracic surgery. Each specialty of interest to the thoracic and cardiovascular surgeon is explored through two different approaches to a specific surgical challenge.

Visit Website



North America

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Global Print Circulation 314

Avg. Global Monthly Visits

Avg. Global Monthly Unique Visitors 9,109

Avg. Global Monthly Page Views 22,621

Avg. Global eTOC Distribution 1,178



ELSEVIER

Affiliation		Audience	
American Association for Thoracic Surgery		Thoracic and cardiovascular surgeons	
Editor-in-Chief	Issuance		

Fred A. Crawford, Jr ., MD

Issuance	
4 times	per year

Print Closings

VOLUME/ISSUE	PUBLICATION DATE	SPACE CLOSING	RUN OF BOOK ARTWORK DUE	PREPRINTED SUPPLIED PIECES DUE
28/1	Spring 2023	03/22/2023	03/27/2023	04/03/2023
28/2	Summer 2023	05/25/2023	05/31/2023	06/07/2023
28/3	Autumn 2023	08/17/2023	08/22/2023	08/29/2023
28/4	Winter 2023	10/18/2023	10/23/2023	10/30/2023

Cancellations:

No cancellations will be accepted after closing date. Covers and preferred positions are non-cancellable. Dates subject to change.

Rates

FREQUENCY	FULL PAGE (BLACK & WHITE)	1/2 PAGE (BLACK & WHITE)	1/4 PAGE (BLACK & WHITE)
lX	\$ 1,590	\$ 995	\$ 535
4X	\$ 1,495	\$ 900	\$ 515
8x	\$ 1,390	\$ 855	\$ 455
12X	\$ 1,340	\$ 830	\$ 415

4 COLOR	MATCHED COLOR	STANDARD COLOR	CoverTips	Outserts	
\$ 1,650	\$ 675	\$ 640	\$2,400	\$3,520	

Premium Positions	
Cover 4: 50% B/W Page rate	
Cover 2: 35% B/W Page rate	
Cover 3: 25% B/W Page rate	
Opposite TOC: 25% B/W Page rate	
First Right Hand Page: 25% B/W Page rate	
Other Preferred Positions: 10% B/W Page rate	





Earned Rates

Rates are based on the total units earned during a twelve-month period. Space purchased by a parent company and its subsidiaries is combined to determine earned rate.

For information about our Agency discount (including those for in-house agencies), please contact your Sales Representative.

Inserts

Furnished inserts are billed at the black and white rate times the number of insert pages.

Two-page insert (one leaf): Two-times earned frequency rate.

Four-page or larger insert: Black & White earned frequency rate.

Composition	PRINTING	FULL PAGE	HALF PAGE	QUARTER PAGE
All production charges are net and non-commissionable	Black & White only	\$150	\$125	\$95

Acceptance of Advertising

The Publisher, Editor, and Association reserve the right to reject any advertising for any reason. Advertiser shall indemnify and hold harmless the Publisher, Editor, and the owner of the journal from and against any loss, expense, claim, or liability resulting from their advertisement. Advertiser warrants that its advertisements comply with all applicable laws, rules, and regulations. New copy must be submitted by ad space closing date.

*State and local taxes may apply.

Classified / back of book print closings

VOLUME/ISSUE	PUBLICATION DATE	CLASSIFIED SPACE CLOSING & RUN OF BOOK ARTWORK DUE
28/1	Spring 2023	03/16/2023
28/2	Summer 2023	05/19/2023
28/3	Autumn 2023	08/11/2023
28/4	Winter 2023	10/12/2023

Cancellations:

No cancellations will be accepted after closing date. Covers and preferred positions are non-cancellable. Dates subject to change.



Classified / back of book print advertising

Rates

FREQUENCY	FULL PAGE (BLACK & WHITE)	1/2 PAGE (BLACK & WHITE)	1/4 PAGE (BLACK & WHITE)
1X	\$ 1,070	\$ 590	\$ 430
3x	\$ 965	\$ 535	\$ 375
6x	\$ 855	\$ 485	\$ 320
12X	\$ 805	\$ 485	\$ 320

CLASSIFIEDS (BACK-OF-BOOK): COLOR	4 CO

\$ 690

\$ 1,000 \$ 700

Cost: \$40.

Agency Discount

For information about our Agency discount (including those for in-house agencies), please contact your Sales Representative.

Cancellations:

Must be received in writing on or before the announced closing date.

Run of Book Print Ads

Sizing	AD SIZE	NON-BLEED	BLEED
Trim: 8-1/4" x 11"	Trim	8-1/4" x 11"	
Keep live matter 1/4" from all trim edges.	Full Page	7-3/4" x 10-1/2"	8-1/2" x 11-1/4"
Binding: perfect; Jogs to head	Spread	15" x 10"	16-3/4" x 11-1/4"
Printing Process: Litho Sheet	1/2 Horizontal	7" × 5"	8-1/2" x 5-3/4"
Halftone Screen: Cover: 150 line screen Text: 150 line screen	1/2 Vertical	3-1/2" X 10"	4-3/8" X 11-1/4"
	1/4 Page	3-1/2" x 5"	



Specifications

File Format

PDF or PDF/X-1a compliant files, saved as PDF version 1.4.

Transparencies within the supplied PDF(s) will be warned. The transparent elements contained in your file(s) must be converted within the native layout application or flattened in Acrobat using the High Resolution Flattener Presets to avoid overprint issues.

Saving your PDF to Acrobat 5 (PDF 1.4) compatibility will ensure transparent elements are flattened. *If the ad contains spot colors that are not converted to process colors (CMYK) before flattening, overprint and/or trap issues may occur.*

The following layout applications yield the optimum results for creating a print-compliant PDF and are expected to follow all requirements listed in this document:

- InDesign version 2 or higher (CC preferred)
- QuarkXPress version 6.5 or higher

Additional costs may apply if problems are encountered.

NOTE: When using Adobe Illustrator it is preferred to have all fonts converted to outline/paths, and files submitted as EPS files.

Images

All high-resolution images and fonts must be included. TIFF & EPS files must conform to the following minimum resolution specifications:

- Grayscale and Color images: 300 dpi
- Combination Grayscale and Color images: 500-900 dpi
- Line art (Bitmap) images: 900-1200 dpi

Higher image resolutions are acceptable as they exceed the minimum requirements, but in some cases unnecessary resolution will be discarded to achieve smaller file sizes.

Fonts

Use of OpenType and/or PostScript Type 1 fonts is encouraged. Include fonts for any embedded graphics. DO NOT use Type 3 or Multiple Master fonts. Avoid using Macintosh menu-stylized fonts, Macintosh "city" fonts (Chicago, Geneva, etc.) and Microsoft Outlook fonts (Tahoma, Impact, etc.).



Page Layout

Regardless of the file format supplied, all ads must conform to the following specifications:

- Pages must be built to the final trim size. Any content that prints to the trim line must be extended an additional 1/8" (0.125") minimum bleed allowance beyond the trim on all sides.
- Any essential images or text ("live matter") should be positioned at least 1/4" (0.25") from trim edges.
- Supply as single page files only.
- Right Reading, Portrait Mode, 100% size, No Rotation.
- All fonts and graphics must be either embedded or included with the files and conform to the format type listed above. Images must also conform to the specifications above for minimum image resolution.
- All color ads should be supplied as composite files.

- Reverse type should be no less than 6pt. Fine lettering (thin lines, serifs) should be restricted to one color.
- Embedded images should not be scaled, cropped/masked or rotated within the page layout application but instead should be manipulated in a proper image editing program (ex. Photoshop) and then imported into the page layout program at proper size and position.
- DO NOT nest EPS files within EPS files.
- All lines and line art images should be of a minimum 1/3 pt thickness (1/2 pt for reverses) at final size to reproduce effectively on press.
- Special effects (ex. gradient, transparency, shadow, 3D effect) will be converted to raster object due to file compatibility.
- If needed, crop marks and SWOP color bars should be positioned 1/2" (0.50") outside trim (cannot appear within bleed area).

Color Space

All color images and files are to be supplied as CMYK with a Total Area Coverage (TAC) not to exceed 300% for the darkest area of an image. Files supplied as RGB will be automatically converted to CMYK.

Spot Colors

Spot colors are to be identified using the standard Pantone naming convention and not a custom color such as "Dark Blue." PMS colors will be converted to process unless otherwise specified. When using both art and layout programs be sure spot color naming is consistent in all applications (ex. Do not define both PMS 201CV and PMS 201CVC).

NOTE: Any non-intended spot colors will be converted to CMYK.

Trapping and Screening

Overprints and knockouts should be defined. Files are NOT to be trapped or prescreened. Our Prepress service provider will use industry recognized trapping software to auto-trap your files for optimum performance and reproduction on press and will apply the appropriate screening. Note that these trap settings may force small text and fine graphics to overprint to hold registration on press.

Proofs

If submitting a proof for color match on press, please send a SWOP-certified contract color proof (with SWOP proofing bar or GATF proof comparator), produced from the final submitted file and imaged at 100% scale. Revised proofs must be supplied whenever a text or design change is made. For a list of current SWOP-approved proofs visit https://idealliance.org/systems-certification/certified-hard-copy-proofing-systems/. Desktop inkjet printer proofs do not meet SWOP specifications. Elsevier cannot guarantee color match unless acceptable proof is provided. If a contract proof is not supplied Elsevier will run to standard ink densities and dot gains.



Delivery

Submit PDF ad files to Elsevier ad portal at www.ads4els.com

Conformance to Specs

Variances from the above specifications may not yield results that conform to Elsevier quality control standards.

Supplied Print Ad Pieces

- All pieces must be submitted to Publisher for approval of stock, design and other mechanical specifications
- All pieces subject to editorial approval
- Copy of piece must accompany insertion order
- · Failure to meet specifications & packaging guidelines may result in additional charges and/or delays with insertion.

Deadlines

Close Date for Booking: See space closing dates

Delivery Date: See preprinted supplied pieces dates

Specifications

Inserts

- Size 2 page: 8-1/2" x 11-1/4"
- Size 4 page: 17" x 11-1/4", furnish folded to 8-1/2" x 11-1/4"
- Trimming: 1/8" trimmed off top, bottom, gutter and face. Keep all live matter 1/4" from all trim edges. Note that a 1/2" safety must also be applied to both sides of the gutter/spine.
- Insert Stock Weight: For 2 page 80# text preferred; 4 to 8 pages 60# text minimum; 80# text maximum. Inserts that do not meet these minimum/maximum weights must be sent to the publisher two weeks prior to advertising close date for evaluation and print compatibility.

Quantity

Contact Ad Sales Services. For conference copy distribution, contact Ad Sales Services

Packing

- Packed in cartons one up, folded if four pages, flat if two pages.
- If sending for more than one issue, pack separately for each issue and clearly indicate journal title, issue date (month/year), product and quantity.
- Pieces should NOT be delivered shrink-wrapped.
- For conference copy distribution, contact Ad Sales Services





Shipping

- All shipments must be clearly marked with journal title, issue date (month/year), product & quantity.
- If shipping pieces for more than one issue date, pack pieces for each issue separately and clearly delineate quantity for each.

SHIPPING ADDRESS

Operative Techniques in Thoracic & Cardiovascular Surgery

Sheridan Press 450 Fame Avenue Hanover, PA 17331-1585 United States *Attn: Elsevier Team*

Disposition of Reproduction Material

All digital ad files will be held for twelve months only unless otherwise notified. Left over inserts will be held until the issue mails. After issue mailing is completed any unused inserts for that issue will be destroyed unless otherwise indicated on the insertion order. Excess inserts held in storage beyond completion of insertion date will be subject to storage charges.

For Contracts, Insertion Orders & Production Materials

Send new print ad files and submit pickup ads to www.ads4els.com.

Digital Specs

Website

POSITIONS	AD	SIZE (PIXELS)	EXPANDABLE (PIXELS)	EXPANDABLE DIRECTION
Тор	Leaderboard	728 x 90	728 x 315	Down
Тор	Mobile Leaderboard	300 x 50 or 320 x 50	NA	NA
Side	MPU	300 x 250	600 x 250	Left
Side	Skyscraper	160 x 600 or 300 x 600	320 x 600	Left
On page load	Prestitial*	300 x 250 or 480 x 640	NA	NA

FORMATS	jpeg, png, gif, HTML5†, 3rd party tags
TRACKING PIXELS	Yes
MAX FILE SIZE	200 KB
MAX ANIMATION (TIME/LOOPS)	15 seconds/ 3 loops
PRESTITIAL FREQUENCY	1 impression/6hrs/user

*Supply iFRAME tags for scrolling elements in ad; HTML5 must be provided as a 3rd party tag for prestitial banners.

†Excluding personally identifiable information (PII).





TOC Email			
POSITION	AD		SIZE (PIXELS)
Тор	Leade	board	728 x 90
Middle	MPU		300 x 250
FORMATS		jpeg, png, gif, (static image only)	
TRACKING PIXELS		No	
MAX FILE SIZE		200 KB	
IPU banners, po	sitions 1, 2,	3, are stacked v	ertically

IP Email				
POSITION	AD		SIZE (PIXELS)	
Тор	Leaderb	ard	728 × 90	
Side	Skyscrap	er	160 X 600	
Middle	MPU		300 X 250	
FORMATS		jpeg, png, gif, (st	atic image only)	
TRACKING PIXELS		No		
MAX FILE SIZE		200 KB		

MPU banners, positions 1, 2, 3, are stacked vertically Animation and expandable banners unavailable

Contact your sales representative for all digital advertising rates and opportunities.

Rates

PLACEMENT	RATE	COMMENTS
Banner (CPM)	Available upon request	
eTOC Leaderboard	Available upon request	
eTOC Large Rectangle	Available upon request	
eTOC AIP	Available upon request	
Prestitial	Available upon request	

Digital rates vary by country, please contact the relevant contact person for rates outside of the US.



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• Applicability These terms and conditions shall apply to all offers, proposals and agreements made between Elsevier and any third party or its agent ("the Client") relating to the products and/or services of Elsevier ("the Products and/or Services") and, along with the relevant Elsevier order acknowledgement, shall form the entire agreement between the parties (the "TC"). They suppresed any previous supply terms and conditions. For the purposes of the CL'Elsevier's and many within the Elsevier group that is providing the Products or Services 3 set out on the Elsevier order acknowledgement or invoice. Where general terms and conditions of business are proposed by the Client, these shall not apply and the TC will evaluate or limit Elsevier's hall how and Services shall have no effect unless expressily agreed in writing and signed by an authorised signatory of Elsevier. Nothing in the TC will evaluate or limit Elsevier's liability for fraudulent misrepresentation. Where Products are sold to the Client that contain third party product or software such as ale may be subject to additional license terms.

Inducited interpretentation, where Products are solute to the content that contain thing party product of solutival such as degreed or adultotian dense terms. **2. Offer and acceptance/Description** Each order for the Products and Services by the Client to mail boars offer by the Client to purchase the Products and Services subject to availability of the ordered Products. Unless otherwise expressly agreed by Elsevier in writing, Client represents and warrants that it is purchasing products or Services from Elsevier for the account and use and not on behalf of any other persons or entity. If Client is an agent, it represents and warrants that it is purchasing the Products and Services from Elsevier for the account and use of no more than one identified institutional approach or situation and use of no more than one identified eligible individual subscriber sa valiability of the ordered Products. Unless otherwise expressly agreed by Elsevier in writing, Client represents and warrants will as agent, it representation agrees that values of no more than one identified eligible individual subscriber or value of no more than one identified institutional approach or the agent is personal terms. Client expresentative agreestify for the account and use of no more than one identified eligible individual subscriber or value for advorkedges that violation of this representation agreestify for the account in the Elsevier. Upon any violation of this representation agreestifies in the releavent order, including such things as format, printing processes, technical design, size and klind of address file, weights and the like. All drawings, descriptive matter, specifications and advertising issued by Elsevier or illustrations contained in Elsevier's and the Products and Services, cannot be considered a reason for rejecting delivery or, as the case may be, modifying the agree price.

3. Execution and modification of the order Any modifications to the agreed product or service description, budget or schedule, as set out in the order acknowledgement, may result in an adjustment to the final price and/or delivery schedule at Elsevier's discretion. If, at the request of the Client, Elsevier renders additional Services in connection with the performance of the Products and Services are intended to be an estimate and time for delivery/performance shall not be made of the essence by notice. If no datas are so specified, delivery/performance by which are associable time.

Prices, taxes and currencies Units of the price/rates for the Products and Services shall be those set out in Elsevier's current price/rate list (whether print or online). All such prices/rates shall be exclusive of any handling, packing, loading, freight, transport and insurance charges unless otherwise agreed in writing, and shall also be exclusive of any taxes, import duties or other levies imposed on the sale or import of the Products or Services by local or national authorities, which shall be charged by Elsevier as appropriate. Where applicable, Client shall provide to Elsevier Client's VAT registration number or other evidence of tax exemption to Elsevier at the time of placing its order. If, under the laws of the territory in which Client is selling the Products, the Client is required to withhold any tax on the amounts payable to Elsevier under the TC, then the amount of these, equals the amount of the evidence of black with the currency of the applicable. Elsevier in works, and the amount adjutant tax on the amount of the currency of the applicable Elsevier in works. The Client will promptly furnishes Elsevier with the currency of the applicable Elsevier in works. The Client will be solely responsible at its own cost for completing any foreign exchange-related procedures in the said territory that are necessary to make payments to Elsevier under the TC, including without limitation all bank charges and foreign.

5 Parment Unless otherwise agreed in writing, payments shall be effected within thirty (30) days of the invoice date in the currency invoiced. Time for payment shall be of the essence. Elsevier may set and vary credit limits for any Client account and shall be entitled to refuse to supply any Client who has exceeded its current credition. Legal and beneficial title in any tangible Products supplied by Elsevier to the Client shall remain with Elsevier mill effective may set and vary credit limits for any set and shall be entitled to refuse to supply any Client who has exceeded its current credition any account. The Client may interest and the appendix of the products and all other sums set and vary credit limits for any set and vary credit limits for any set and vary credit limits for any set and vary client to any account. The Client may interest at full market value and any such as lease Elsevier in the Client on any account. The Client may all payments that our devices and all able products and all be entitled to recover payment for the copies of the Product movithstanding that ownership of any of the copies of the Product has not been for cover payment for the copies of the Product movithstanding, discount patients discounts due and any such and elsevier. For the avoidance of doubt no intellectual property rights in any Elsevier Products shall te attribute to the date of payment in dual cases of the requiring an amount equal to such divolution to be paid by Elsevier to the date of the invoice to the date of payment in full, interest at the rate of iso may back set and that any time, to demand payment in dual payment shall be entitled for any sums outstanding, together with any collection fee in back and any term to deate any time cases and may susped performance of its obligations arising from the TC unit shall reas in the due at the trave of iso dispute to Elsevier shall be entitled, at any time, to

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9. Force majeure If by reason of labor dispute, strikes, inability to obtain labor or materials, fire or other action of the elements, accidents, power or telecommunications failure, customs delays, governmental restrictions or appropriation or other causes beyond the control of a party, such party is unable to perform in whole or in part its obligations set forth in this TC, then such party shall be releved of those obligations to the extern it is thereby unable to perform, and such inability to perform shall not make such party liable to any other party. The party subject to an event of force majeure shall use good faith efforts to comply as dosely as possible with the provisions of this TC and to avoid the effect of such event to the start possible.

the provisions of this TC and to avoid the effects of such event to the extent possible. **so. Advertising & Reprists** Client is solely responsible for ensuring proposed advertising copy is received at lesvier in electronic form (or such other form as specified by Elsevier) and within the relevant deadline set by Elsevier (the "Closing Date"). Where copy is received late or not at all, although Elsevier will endeavour to do so Elsevier may not be able to arrange for such copy to be published on the agreed date or for the agreed period. Payment for the campaign will however be required in full. When change of copy is not received before the Closing Date"). Where copy is received late or not at all, although Elsevier will endeavour to do so Elsevier may not in the use of the Advertising Content by Elsevier for the pupposes of this TC (i) the use, reproduction, distribution, or transmission of the Advertising out of or relating to any Client advertising content by client advertising content by client advertising content by received attentions and practice. Client agrees to indemnify Elsevier restrues the any other or relating to any Client advertising content by received attentions and practice. Client agrees to indemnify Elsevier and to hold Elsevier hand the Elsevier and the advertising and/or promotions that are not consistent with Elsevier attentions and any anti- discrimination and practice. Client agrees to indemnify Elsevier and to hold Elsevier hand the Elsevier and the advectising and/or promotions that are not consistent with Elsevier attentions. In addition, Elsevier advectising and/or promotions that are not consistent with Elsevier attentions on any anti- discrimination and and and advectising content or any potention or publishing thereof() violates advectising and/or promotions that are not consistent with Elsevier attention elsevier and advectising and/or promotions that are not consistent with Elsevier attentions. In addition, Elsevier and the advectising content is content and advectis and adve

11. Audit Client shall allow Publisher's authorized representative at any reasonable time to have access to Client's premises (or to arrange for Publisher's authorized representatives to have access to other relevant premises) for the purpose of inspecting Client's facilities, books and records to verify Client's compliance with the TC.

12. Compliance with laws Client shall at all times during the term strictly comply with all applicable laws, ordinances, codes, regulations, standards and judicial and administrative orders (jointly "Applicable Laws" or "Laws") relevant to its dutes, obligations and performance under this Agreement, including, without limitation any such Laws that are enforced internationally (such as the United States Foreign Corrupt Practice Act and the UK Britery, Act) and those enforced in the country where business in being conducted and/or the Client's place of business or residency. Client and its officers, directors, employees and agents shall engage only in legitimate business and ehicit and relias in commercial operations and in relation to its dealings with any employee or official of a government agency or any other government official"). Notifier the Client's place of business or residency. Client and its officers, directors, employees and agents shall engage only in legitimate business and ehicit provide that or controlled entity (including, without limitation, state run universities, hospitals and libraries), or optical parties or candidates (jointly "Covernment Official"). Notifier the Client to any of its officers, directors, employees or agents shall prove or agents and and or a power of ficial parties or any other government. Tolkical parties or candidates (jointly "Covernment Official"). Notifier the Client to any officers, directors, employees or agents shall are officers, directors, employees or agents shall are officers, directors, employees or agents shall without is a directly or indirectly, of any monies or anything of value to any commercial contact or Government Official To the purpose or intert to induce suphrement agency or any attribution, demonstration or explanation or replanation or epfortance or effort or esfortance or effortance or a contract provided that such payment's are permissible under the Applicable Laws. The Client further agrees that he/she will not accept any payment or other be

3- Cancellations & Returns if the Client cancels an order either fully or partially, a cancellation fee may be charged. All cancellations must be made in writing. This fee will be calculated to cover any external or internal costs which have been incurred or committed up to and including the date of cancellation. No new external costs will be incurred or committed (contracted from the date of freeipt of written notice of cancellation by Elsevier. Orders for advertisements must be cancelled in writing prior to the relevant at gauce closing date, but in the event that any cancellations tande. Elsevier shall be entitled to charge the full cost of the advertisement. Any returns of the products shall be subject to the relevant. Elsevier context at the time of the return. Details of such policies will be product shall be reduced. Beavier compary's return policy applicable to the product at the time of the return. Details of such policies will be product shall be returned not be returned.

4. General The formation, existence, construction, performance, validity and all aspects of the TC shall be governed by the law of the corporate domicile of the Elsevier company which is providing the Products or Services. The parties agree to submit to the exclusive jurisdiction of the courts of that same corporate domicile. The Client shall not be entitled to assign the TC or any part of it without the prior written consent of Elsevier. Elsevier may assign the TC or any part of it without the prior written consent of Elsevier. Elsevier may assign the TC or any part of it to any person, firm or company, If any provision of the TC is found by any court, tribunal or administrative body of competent jurisdiction to be wholly or partly illegal, invalida, void, voidable, unenforceable or unresonable it shall to the extent of such lingality, voidness, voidability, unenforceablity or unresonableness be deemed severable and the remaining provision of the TC and the remainder of such provision shall continue in full force and effect. Failure or delay by Elsevier in enforcing or partially enforcing any provision (or prosecuting any breach) of the TC will not be construct as a waiver of any of its rights under the TC.

Circulation updated on August 18th, 2022, based on 12-month monthly average July 2021-June 2022. eTOC Metrics: 6 Month Average of eTOC sends - Nov 2022 to April 2023

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