Journal of the American Academy of Dermatology

Overview

*Journal of the American Academy of Dermatology (JAAD)*, the official clinical journal of the American Academy of Dermatology (AAD), leads the field in readership scores. JAAD is published monthly and maintains a favorable advertising ratio of 31% ad space to 69% editorial content. The AAD is the world’s largest and most influential society in the specialty, giving JAAD the best reach of any journal in dermatology. The journal is circulated to more than 16,000 dermatologists, including all residents enrolled in the US and Canadian dermatology training programs. AAD members report that receiving the journal is one of the top benefits of membership. JAAD features original, peer-reviewed articles that are available in print and online. The journal consistently reports the latest advances in the prevention, diagnosis, and treatment of dermatologic disorders. It also offers monthly opportunities for readers to obtain continuing medical education credits. JAAD’s highly regarded editorial content ensures cover-to-cover exposure for your advertisement.

The Journal is ranked 1st out of 70 in the Dermatology category in the 2022 Journal Citation Reports®, published by Clarivate Analytics, and has an Impact Factor of 13.8.
## Print Closings

<table>
<thead>
<tr>
<th>VOLUME/ISSUE</th>
<th>PUBLICATION DATE</th>
<th>SPACE CLOSING</th>
<th>RUN OF BOOK ARTWORK DUE</th>
<th>PREPRINTED SUPPLIED PIECES DUE</th>
</tr>
</thead>
<tbody>
<tr>
<td>90/2</td>
<td>February 2024</td>
<td>12/20/2023</td>
<td>12/26/2023</td>
<td>01/02/2024</td>
</tr>
<tr>
<td>90/3</td>
<td>March 2024</td>
<td>01/23/2024</td>
<td>01/26/2024</td>
<td>02/02/2024</td>
</tr>
<tr>
<td>90/4</td>
<td>April 2024</td>
<td>02/22/2024</td>
<td>02/27/2024</td>
<td>03/05/2024</td>
</tr>
<tr>
<td>90/5</td>
<td>May 2024</td>
<td>03/21/2024</td>
<td>03/26/2024</td>
<td>04/02/2024</td>
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<td>90/6</td>
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<td>04/23/2024</td>
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<td>05/02/2024</td>
</tr>
<tr>
<td>91/1</td>
<td>July 2024</td>
<td>05/23/2024</td>
<td>05/28/2024</td>
<td>06/04/2024</td>
</tr>
<tr>
<td>91/2</td>
<td>August 2024</td>
<td>06/21/2024</td>
<td>06/26/2024</td>
<td>07/03/2024</td>
</tr>
<tr>
<td>91/3</td>
<td>September 2024</td>
<td>07/23/2024</td>
<td>07/26/2024</td>
<td>08/02/2024</td>
</tr>
<tr>
<td>91/4</td>
<td>October 2024</td>
<td>08/23/2024</td>
<td>08/28/2024</td>
<td>09/04/2024</td>
</tr>
<tr>
<td>91/5</td>
<td>November 2024</td>
<td>09/23/2024</td>
<td>09/26/2024</td>
<td>10/03/2024</td>
</tr>
<tr>
<td>91/6</td>
<td>December 2024</td>
<td>10/24/2024</td>
<td>10/29/2024</td>
<td>11/09/2024</td>
</tr>
<tr>
<td>92/1</td>
<td>January 2025</td>
<td>11/21/2024</td>
<td>11/26/2024</td>
<td>12/13/2024</td>
</tr>
</tbody>
</table>

### Cancellations:

No cancellations will be accepted after closing date. Covers and preferred positions are non-cancellable. Dates subject to change.
Rates

<table>
<thead>
<tr>
<th>FREQUENCY</th>
<th>FULL PAGE (BLACK &amp; WHITE)</th>
<th>1/2 PAGE (BLACK &amp; WHITE)</th>
<th>1/4 PAGE (BLACK &amp; WHITE)</th>
</tr>
</thead>
<tbody>
<tr>
<td>1x</td>
<td>$5,250</td>
<td>$3,850</td>
<td>$2,820</td>
</tr>
<tr>
<td>6x</td>
<td>$5,320</td>
<td>$3,815</td>
<td>$2,785</td>
</tr>
<tr>
<td>12x</td>
<td>$5,025</td>
<td>$3,800</td>
<td>$2,730</td>
</tr>
<tr>
<td>24x</td>
<td>$4,930</td>
<td>$3,765</td>
<td>$2,700</td>
</tr>
<tr>
<td>36x</td>
<td>$4,910</td>
<td>$3,735</td>
<td>$2,670</td>
</tr>
<tr>
<td>48x</td>
<td>$4,850</td>
<td>$3,665</td>
<td>$2,660</td>
</tr>
<tr>
<td>60x</td>
<td>$4,750</td>
<td>$3,505</td>
<td>$2,605</td>
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<tr>
<td>72x</td>
<td>$4,730</td>
<td>$3,490</td>
<td>$2,580</td>
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<tr>
<td>96x</td>
<td>$4,635</td>
<td>$3,415</td>
<td>$2,570</td>
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<tr>
<td>120x</td>
<td>$4,585</td>
<td>$3,400</td>
<td>$2,515</td>
</tr>
<tr>
<td>144x</td>
<td>$4,545</td>
<td>$3,395</td>
<td>$2,290</td>
</tr>
</tbody>
</table>

Premium Positions

Cover 4: 50% B/W Page rate
Cover 2: 35% B/W Page rate
Cover 3: 25% B/W Page rate
Opposite TOC: 25% B/W Page rate
First Right Hand Page: 25% B/W Page rate
Other Preferred Positions: 10% B/W Page rate

Earned Rates

Rates are based on the total units earned during a twelve-month period. Space purchased by a parent company and its subsidiaries is combined to determine earned rate.

For information about our Agency discount (including those for in-house agencies), please contact your Sales Representative.

Inserts

Furnished inserts are billed at the black and white rate times the number of insert pages.

**Two-page insert (one leaf):** Two-times earned frequency rate.

**Four-page or larger insert:** Black & White earned frequency rate.
Acceptance of Advertising

The Publisher, Editor, and Association reserve the right to reject any advertising for any reason. Advertiser shall indemnify and hold harmless the Publisher, Editor, and the owner of the journal from and against any loss, expense, claim, or liability resulting from their advertisement. Advertiser warrants that its advertisements comply with all applicable laws, rules, and regulations. New copy must be submitted by ad space closing date.

*State and local taxes may apply.

Classified / back of book print closings

<table>
<thead>
<tr>
<th>VOLUME/ISSUE</th>
<th>PUBLICATION DATE</th>
<th>CLASSIFIED SPACE CLOSING &amp; RUN OF BOOK ARTWORK DUE</th>
</tr>
</thead>
<tbody>
<tr>
<td>90/2</td>
<td>February 2024</td>
<td>12/14/2023</td>
</tr>
<tr>
<td>90/3</td>
<td>March 2024</td>
<td>01/15/2024</td>
</tr>
<tr>
<td>90/4</td>
<td>April 2024</td>
<td>02/16/2024</td>
</tr>
<tr>
<td>90/5</td>
<td>May 2024</td>
<td>03/15/2024</td>
</tr>
<tr>
<td>90/6</td>
<td>June 2024</td>
<td>04/17/2024</td>
</tr>
<tr>
<td>91/1</td>
<td>July 2024</td>
<td>05/17/2024</td>
</tr>
<tr>
<td>91/2</td>
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<tr>
<td>91/3</td>
<td>September 2024</td>
<td>07/17/2024</td>
</tr>
<tr>
<td>91/4</td>
<td>October 2024</td>
<td>08/19/2024</td>
</tr>
<tr>
<td>91/5</td>
<td>November 2024</td>
<td>09/17/2024</td>
</tr>
<tr>
<td>91/6</td>
<td>December 2024</td>
<td>10/18/2024</td>
</tr>
<tr>
<td>92/1</td>
<td>January 2025</td>
<td>11/15/2024</td>
</tr>
</tbody>
</table>

Cancellations:

No cancellations will be accepted after closing date. Covers and preferred positions are non-cancellable. Dates subject to change.
Classified / back of book print advertising

Rates

<table>
<thead>
<tr>
<th>FREQUENCY</th>
<th>FULL PAGE (BLACK &amp; WHITE)</th>
<th>1/2 PAGE (BLACK &amp; WHITE)</th>
<th>1/4 PAGE (BLACK &amp; WHITE)</th>
<th>1/6 PAGE (BLACK &amp; WHITE)</th>
</tr>
</thead>
<tbody>
<tr>
<td>1x</td>
<td>$ 4,195</td>
<td>$ 3,300</td>
<td>$ 2,610</td>
<td>$ 1,765</td>
</tr>
<tr>
<td>3x</td>
<td>$ 4,180</td>
<td>$ 3,260</td>
<td>$ 2,575</td>
<td>$ 1,705</td>
</tr>
<tr>
<td>6x</td>
<td>$ 4,020</td>
<td>$ 3,120</td>
<td>$ 2,460</td>
<td>$ 1,675</td>
</tr>
<tr>
<td>12x</td>
<td>$ 3,820</td>
<td>$ 3,040</td>
<td>$ 2,375</td>
<td>$ 1,615</td>
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</table>

<table>
<thead>
<tr>
<th>STANDARD COLOR</th>
<th>MATCHED COLOR</th>
<th>CLASSIFIEDS (BACK-OF-BOOK): COLOR</th>
<th>METALLIC COLOR</th>
<th>4 COLOR</th>
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</thead>
<tbody>
<tr>
<td>825</td>
<td>955</td>
<td>690</td>
<td>1,225</td>
<td>1,990</td>
</tr>
</tbody>
</table>

Confidential Email Inbox

Cost: $40.

Agency Discount

For information about our Agency discount (including those for in-house agencies), please contact your Sales Representative.

Cancellations:

Must be received in writing on or before the announced closing date.

Run of Book Print Ads

Sizing

Trim: 8-1/8” x 10-7/8”

1/4” from all trim edges.

Binding: Perfect; Jogs to head

Printing Process: Litho Web

Halftone Screen: Cover: 150 line screen Text: 150 line screen

<table>
<thead>
<tr>
<th>AD SIZE</th>
<th>NON-BLEED</th>
<th>BLEED</th>
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</thead>
<tbody>
<tr>
<td>Trim</td>
<td>8-1/8” x 10-7/8”</td>
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</tr>
<tr>
<td>Full Page</td>
<td>7-5/8” x 10-3/8”</td>
<td>8-3/8” x 11-1/8”</td>
</tr>
<tr>
<td>Spread</td>
<td>15” x 10”</td>
<td>16-1/2” x 11-1/8”</td>
</tr>
<tr>
<td>1/2 Horizontal</td>
<td>7” x 5”</td>
<td>8-3/8” x 11-1/16”</td>
</tr>
<tr>
<td>1/2 Vertical</td>
<td>3-1/2” x 10”</td>
<td>4-5/16” x 11-1/8”</td>
</tr>
<tr>
<td>1/4 Page</td>
<td>3-1/2” x 5”</td>
<td></td>
</tr>
</tbody>
</table>
Specifications

File Format

**PDF or PDF/X-1a compliant files, saved as PDF version 1.3.**

Transparencies within the supplied PDF(s) will be warned. The transparent elements contained in your file(s) must be converted within the native layout application or flattened in Acrobat using the High Resolution Flattener Presets to avoid overprint issues.

Saving your PDF to Acrobat 4 (PDF 1.3) compatibility will ensure transparent elements are flattened. If the ad contains spot colors that are not converted to process colors (CMYK) before flattening, overprint and/or trap issues may occur.

The following layout applications yield the optimum results for creating a print-compliant PDF and are expected to follow all requirements listed in this document:

- InDesign version 2 or higher (CS preferred)
- QuarkXPress version 6.5 or higher

Additional costs may apply if problems are encountered.

**NOTE:** When using Adobe Illustrator it is preferred to have all fonts converted to outline/paths, and files submitted as EPS files.

Images

All high-resolution images and fonts must be included. TIFF & EPS files must conform to the following minimum resolution specifications:

- Grayscale and Color images: 300 dpi
- Combination Grayscale and Color images: 500-900 dpi
- Line art (Bitmap) images: 900-1200 dpi

Higher image resolutions are acceptable as they exceed the minimum requirements, but in some cases unnecessary resolution will be discarded to achieve smaller file sizes.

Fonts

Use of PostScript Type 1 fonts is encouraged. Include fonts for any embedded graphics. DO NOT use Type 3 or Multiple Master fonts. Avoid using Macintosh menu-stylized fonts, Macintosh “city” fonts (Chicago, Geneva, etc.) and Microsoft Outlook fonts (Tahoma, Impact, etc.).
Page Layout
Regardless of the file format supplied, all ads must conform to the following specifications:

- Final size must meet journal trim size and include 1/8” bleed image on all four sides.
- Files will include trim marks with a minimum 3/16” offset
- No content is to be within 1/4” of all trim edges.
- Supply as single page files only
- Right Reading, Portrait Mode, 100% size, No Rotation.
- All fonts and graphics must be either embedded or included with the files and conform to the format type listed above. Images must also conform to the specifications above for minimum image resolution.
- All color ads should be supplied as composite files.
- Reverse type should be no less than 6pt. Fine lettering (thin lines, serifs) should be restricted to one color.
- Embedded images should not be scaled, cropped/masked or rotated within the page layout application but instead should be manipulated in a proper image editing program (ex. Photoshop) and then imported into the page layout program at proper size and position.
- DO NOT nest EPS files within EPS files.
- All lines and line art images should be of a minimum 1/3 pt thickness (1/2 pt for reverses) at final size to reproduce effectively on press.
- Crop marks and SWOP color bars must be included and positioned 1/2” outside trim.

Color Space
All color images and files are to be supplied as CMYK with a Total Area Coverage (TAC) not to exceed 300% for the darkest area of an image. Files supplied as RGB will be automatically converted to CMYK.

Spot Colors
Spot colors are to be identified using the standard Pantone naming convention and not a custom color such as "Dark Blue." PMS colors will be converted to process unless otherwise specified. When using both art and layout programs be sure spot color naming is consistent in all applications (ex. Do not define both PMS 201CV and PMS 201CVC). Any non-intended spot colors will be converted to CMYK.

Trapping and Screening
Overprints and knockouts should be defined. Files are NOT to be trapped or prescreened. Our Prepress service provider will use industry recognized trapping software to auto-trap your files for optimum performance and reproduction on press and will apply the appropriate screening. Note that these trap settings may force small text and fine graphics to overprint to hold registration on press.

Proofs
If submitting a proof for color match on press, please send a SWOP-certified contract color proof (with SWOP proofing bar or GATF proof comparator), produced from the final submitted file and imaged at 100% scale. Revised proofs must be supplied whenever a text or design change is made. For a list of current SWOP-approved proofs visit https://idealliance.org/systems-certification/certified-hard-copy-proofing-systems/. Desktop inkjet printer proofs do not meet SWOP specifications. Elsevier cannot guarantee color match unless acceptable proof is provided. If a contract proof is not supplied Elsevier will run to standard ink densities and dot gains.

Delivery
Submit PDF ad files to Elsevier ad portal at www.ads4els.com

Conformance to Specs
Variance from the above specifications may not yield results that conform to Elsevier quality control standards.
Supplied Print Ad Pieces

Size - 2 page: 8-3/8" x 11-1/8"
Size - 4 page: 16-3/4" x 11-1/8"

Trimming: For 2 page 80# text preferred; 4 to 8 pages – 60# text minimum; 80# text maximum. Inserts that do not meet these minimum/maximum weights must be sent to the publisher two weeks prior to advertising close date for evaluation and print compatibility.

Closing Date for Booking Inserts: Same as ad space closing

Insert delivery date: See Insert due dates

All inserts must be submitted to Publisher for approval of stock, design and other mechanical specifications. Copy of insert must accompany insertion order

Note: Failure to meet insert specifications & packaging guidelines may result in additional charges and/or delays with insertion.

Insert Quantity

Contact Ad Sales Services. For conference copy distribution, contact Ad Sales Services.

Insert Packing & Shipping Instructions

Inserts packed one up, folded if four pages, flat if two pages. All inserts must be delivered to the printer in cartons, with journal title, quantity, product & issue date (month/year) clearly marked. If shipping inserts for more than one issue date, inserts must be packed separately and clearly marked indicating journal title, issue date (month/year) and quantity.

Insert Shipments Address

Journal of the American Academy of Dermatology

LSC Communications

13487 South Preston Highway
LEBANON JCTN, KY 40150
United States
Attn: Elsevier Team

Disposition of Reproduction Materials

All digital ad files will be held for twelve months only unless otherwise notified. Left over inserts will be held until the issue mails. After issue mailing is completed any unused inserts for that issue will be destroyed unless otherwise indicated on the insertion order. Excess inserts held in storage beyond completion of insertion date will be subject to storage charges.

For Contracts, Insertion Orders & Production Materials

Send new print ad files and submit pickup ads to www.ads4els.com.
Digital Specs

Website

<table>
<thead>
<tr>
<th>POSITIONS</th>
<th>AD</th>
<th>SIZE (PIXELS)</th>
<th>EXPANDABLE (PIXELS)</th>
<th>EXPANDABLE DIRECTION</th>
</tr>
</thead>
<tbody>
<tr>
<td>Top</td>
<td>Leaderboard</td>
<td>728 x 90</td>
<td>728 x 315</td>
<td>Down</td>
</tr>
<tr>
<td>Top</td>
<td>Mobile Leaderboard</td>
<td>300 x 50 or 320 x 50</td>
<td>NA</td>
<td>NA</td>
</tr>
<tr>
<td>Side</td>
<td>MPU</td>
<td>300 x 250</td>
<td>600 x 250</td>
<td>Left</td>
</tr>
<tr>
<td>Side</td>
<td>Skyscraper</td>
<td>160 x 600 or 300 x 600</td>
<td>320 x 600</td>
<td>Left</td>
</tr>
<tr>
<td>On page load</td>
<td>Prestitial*</td>
<td>300 x 250 or 480 x 640</td>
<td>NA</td>
<td>NA</td>
</tr>
</tbody>
</table>

**FORMATS**
- jpeg, png, gif, HTML5†, 3rd party tags

**TRACKING PIXELS**
- Yes

**MAX FILE SIZE**
- 200 KB

**MAX ANIMATION (TIME/LOOPS)**
- 15 seconds/ 3 loops

**PRESTITIAL FREQUENCY**
- 1 impression/6hrs/user

*Supply iFRAME tags for scrolling elements in ad; HTML5 must be provided as a 3rd party tag for prestitial banners.

†Excluding personally identifiable information (PII).

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**eTOC Email**

<table>
<thead>
<tr>
<th>POSITION</th>
<th>AD</th>
<th>SIZE (PIXELS)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Top</td>
<td>Leaderboard</td>
<td>728 x 90</td>
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<tr>
<td>Middle</td>
<td>MPU</td>
<td>300 x 250</td>
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</tbody>
</table>

**FORMATS**
- jpeg, png, gif, (static image only)

**TRACKING PIXELS**
- No

**MAX FILE SIZE**
- 200 KB

MPU banners, positions 1, 2, 3, are stacked vertically
Animation and expandable banners unavailable

**AIP Email**

<table>
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<tr>
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**TRACKING PIXELS**
- No

**MAX FILE SIZE**
- 200 KB

Animation and expandable banners unavailable

Contact your sales representative for all digital advertising rates and opportunities.
1. Applicability

These terms and conditions shall apply to the supply of products and services made by Elsevier to the Client for the purposes of this TC. Unless otherwise agreed in writing, these terms and conditions shall not apply to any products or services supplied by Elsevier under any other contract or agreement between the parties (the “Other Contract”). Each order placed by the Client shall be deemed accepted by Elsevier on the terms and conditions that are set out in this TC, unless otherwise agreed in writing.

2. Offer and acceptance

All orders for products and services from the Client to Elsevier shall be deemed to be an offer to purchase the products and services. The order shall be deemed accepted and a contract shall be formed when Elsevier issues a written confirmation of order acceptance to the Client. Elsevier reserves the right to refuse any order or part of an order at its sole discretion. The Client shall be responsible for ensuring that the products and services ordered are appropriate for its requirements. The Client acknowledges that, in some cases, Elsevier may only be able to supply products and services on a lead time basis, and the Client agrees to accept and agree to these terms and conditions.

3. Execution and modification of the order

3.1 Applicability

The Client shall not be entitled to make any changes to the order without the prior written consent of Elsevier. Any changes made to the order shall be deemed a new order and shall be subject to the terms and conditions of sale applicable at the time of the new order.

3.2 Cancellation

The Client shall not be entitled to cancel the order after the order has been accepted by Elsevier. Any cancellation of the order shall be subject to a cancellation fee as agreed in writing between the parties.

4. Payment

4.1 Payment terms

The Client shall pay all amounts due to Elsevier in accordance with the terms and conditions of sale as agreed in writing between the parties. In the event of any late payment, Elsevier shall be entitled to charge interest on the overdue amount at the rate of (i) the current base rate plus (ii) 3% per annum from the due date.

4.2 Payment by bank transfer

The Client shall make all payments by bank transfer in accordance with the instructions as set out in the terms and conditions of sale as agreed in writing between the parties. Elsevier shall not be responsible for any bank charges that may be incurred by the Client.

5. Force majeure

5.1 Force majeure events

Any event that is beyond the reasonable control of a party and which prevents that party from fulfilling its obligations under this TC shall be deemed a force majeure event. Examples of force majeure events include, but are not limited to, acts of God, war, terrorism, riot, civil insurrection, labor disputes, strikes, lockouts, blockages, judgments by courts, and acts of public authorities.

6. Audit

6.1 Audit rights

Elsevier shall have the right to audit the Client’s use of the products and services as set out in the order acknowledgement or invoice. Where general terms and conditions apply, the Client shall have the right to modify the space or alter the date or position of insertion or make any other alteration, the Client will have no right to any refund or compensation.

7. Cancellation

7.1 Cancellation of order

If the Client wishes to cancel any order or part of an order, the Client shall give written notice to Elsevier and the Client shall be liable to pay a cancellation fee as agreed in writing between the parties.

8. Force majeure

8.1 Force majeure clause

In the event of a force majeure event, Elsevier shall have the right to suspend or cancel the performance of this TC at any time, and the Client shall be liable to pay for any work completed up to the date of suspension or cancellation.

9. Force majeure

9.1 Force majeure event

In the event of a force majeure event, Elsevier shall have the right to suspend or cancel the performance of this TC at any time, and the Client shall be liable to pay for any work completed up to the date of suspension or cancellation.

10. Audit

10.1 Audit rights

Elsevier shall have the right to audit the Client’s use of the products and services as set out in the order acknowledgement or invoice. Where general terms and conditions apply, the Client shall have the right to modify the space or alter the date or position of insertion or make any other alteration, the Client will have no right to any refund or compensation.