# Operative Techniques in Thoracic & Cardiovascular Surgery

### Overview

*Operative Techniques in Thoracic and Cardiovascular Surgery* provides richly illustrated articles on techniques in thoracic and cardiovascular surgery written by renowned surgeons. Each issue presents cardiothoracic topics in adult cardiac, congenital, and general thoracic surgery. Each specialty of interest to the thoracic and cardiovascular surgeon is explored through two different approaches to a specific surgical challenge.

#### Visit Website



#### North America

Aileen Rivera North America 917-825-3954 mailto:a.rivera@elsevier.com Traci Peppers North America 347-449-4997 t.peppers@elsevier.com

### EMEALA

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### APAC

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Global Print Circulation

Avg. Global Monthly Visits 580 Avg. Global Monthly Unique Visitors

426

Avg. Global Monthly Page Views 485 Avg. Global eTOC Distribution 404



# ELSEVIER

Affiliation American Association for Thoracic Surgery		Audience Thoracic and cardiovascular surgeons	
Editor-in-Chief	Issuance		

Print Closings

Fred A. Crawford, Jr ., MD

4 times	per	year

# Print Closings

VOLUME/ISSUE	PUBLICATION DATE	SPACE CLOSING	RUN OF BOOK ARTWORK DUE	PREPRINTED SUPPLIED PIECES DUE
29/1	Spring 2024	03/07/2024	03/12/2024	03/19/2024
29/2	Summer 2024	05/15/2024	05/20/2024	05/27/2024
29/3	Autumn 2024	08/15/2024	08/20/2024	08/27/2024
29/4	Winter 2024	10/28/2024	10/31/2024	11/07/2024

### **Cancellations:**

No cancellations will be accepted after closing date. Covers and preferred positions are non-cancellable. Dates subject to change.

#### Rates

FREQUENCY	FULL PAGE (BLACK & WHITE)	1/2 PAGE (BLACK & WHITE)	1/4 PAGE (BLACK & WHITE)
lX	\$ 1,655	\$ 1,035	\$ 555
4x	\$ 1,555	\$ 935	\$ 535
8x	\$ 1,445	\$ 890	\$ 475
12X	\$ 1,395	\$ 865	\$ 430
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1,650	675	640	\$ 2,500	\$ 3,700	

# **Premium Positions**

Cover 4: 50% B/W Page rate Cover 2: 35% B/W Page rate Cover 3: 25% B/W Page rate Opposite TOC: 25% B/W Page rate First Right Hand Page: 25% B/W Page rate Other Preferred Positions: 10% B/W Page rate





#### Earned Rates

Rates are based on the total units earned during a twelve-month period. Space purchased by a parent company and its subsidiaries is combined to determine earned rate.

For information about our Agency discount (including those for in-house agencies), please contact your Sales Representative.

#### Inserts

Furnished inserts are billed at the black and white rate times the number of insert pages.

Two-page insert (one leaf): Two-times earned frequency rate.

Four-page or larger insert: Black & White earned frequency rate.

Composition	PRINTING	FULL PAGE	HALF PAGE	QUARTER PAGE
All production charges are net and non-commissionable	Black & White only	\$150	\$125	\$95

#### Acceptance of Advertising

The Publisher, Editor, and Association reserve the right to reject any advertising for any reason. Advertiser shall indemnify and hold harmless the Publisher, Editor, and the owner of the journal from and against any loss, expense, claim, or liability resulting from their advertisement. Advertiser warrants that its advertisements comply with all applicable laws, rules, and regulations. New copy must be submitted by ad space closing date.

\*State and local taxes may apply.

# Classified / back of book print closings

VOLUME/ISSUE	PUBLICATION DATE	CLASSIFIED SPACE CLOSING & RUN OF BOOK ARTWORK DUE
29/1	Spring 2024	03/01/2024
29/2	Summer 2024	05/09/2024
29/3	Autumn 2024	08/09/2024
29/4	Winter 2024	10/22/2024

#### Cancellations:

No cancellations will be accepted after closing date. Covers and preferred positions are non-cancellable. Dates subject to change.



# Classified / back of book print advertising

#### Rates

FREQUENCY	FULL PAGE (BLACK & WHITE)	1/2 PAGE (BLACK & WHITE)	1/4 PAGE (BLACK & WHITE)
lX	\$ 1,070	\$ 590	\$ 430
3X	\$ 965	\$ 535	\$ 375
6x	\$ 855	\$ 485	\$ 320
12X	\$ 805	\$ 485	\$ 320

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690

4 COLOR

## Confidential Email Inbox

Cost: \$40.

## Agency Discount

For information about our Agency discount (including those for in-house agencies), please contact your Sales Representative.

2 COLOR

700

### **Cancellations:**

Must be received in writing on or before the announced closing date.

# Run of Book Print Ads

Sizing	AD SIZE	NON-BLEED	BLEED
Trim: 8-1/4" x 11"	Trim	8-1/4" x 11"	
1/4" from all trim edges.	Full Page	7-3/4" x 10-1/2"	8-1/2" x 11-1/4"
Binding: Perfect; Jogs to head	Spread	15" x 10"	16-3/4" x 11-1/4"
Printing Process: Litho Sheet	1/2 Horizontal	7" × 5"	8-1/2" x 5-3/4"
Halftone Screen: Cover: 150 line screen Text: 150 line screen	1/2 Vertical	3-1/2" X 10"	4-3/8" × 11-1/4"
	1/4 Page	3-1/2" x 5"	



# Specifications

#### File Format

#### PDF or PDF/X-1a compliant files, saved as PDF version 1.3.

Transparencies within the supplied PDF(s) will be warned. The transparent elements contained in your file(s) must be converted within the native layout application or flattened in Acrobat using the High Resolution Flattener Presets to avoid overprint issues.

Saving your PDF to Acrobat 4 (PDF 1.3) compatibility will ensure transparent elements are flattened. If the ad contains spot colors that are not converted to process colors (CMYK) before flattening, overprint and/or trap issues may occur.

The following layout applications yield the optimum results for creating a print-compliant PDF and are expected to follow all requirements listed in this document:

- InDesign version 2 or higher (CS preferred)
- QuarkXPress version 6.5 or higher

Additional costs may apply if problems are encountered.

NOTE: When using Adobe Illustrator it is preferred to have all fonts converted to outline/paths, and files submitted as EPS files.

#### Images

All high-resolution images and fonts must be included. TIFF & EPS files must conform to the following minimum resolution specifications:

- Grayscale and Color images: 300 dpi
- Combination Grayscale and Color images: 500-900 dpi
- Line art (Bitmap) images: 900-1200 dpi

Higher image resolutions are acceptable as they exceed the minimum requirements, but in some cases unnecessary resolution will be discarded to achieve smaller file sizes.

#### Fonts

Use of PostScript Type 1 fonts is encouraged. Include fonts for any embedded graphics. DO NOT use Type 3 or Multiple Master fonts. Avoid using Macintosh menu-stylized fonts, Macintosh "city" fonts (Chicago, Geneva, etc.) and Microsoft Outlook fonts (Tahoma, Impact, etc.).



### Page Layout

Regardless of the file format supplied, all ads must conform to the following specifications:

- Final size must meet journal trim size and include 1/8" bleed image on all four sides.
- Files will include trim marks with a minimum 3/16" offset
- No content is to be within 1/4" of all trim edges.
- Supply as single page files only
- Right Reading, Portrait Mode, 100% size, No Rotation.
- All fonts and graphics must be either embedded or included with the files and conform to the format type listed above. Images must also conform to the specifications above for minimum image resolution.
- All color ads should be supplied as composite files.

- Reverse type should be no less than 6pt. Fine lettering (thin lines, serifs) should be restricted to one color.
- Embedded images should not be scaled, cropped/masked or rotated within the page layout application but instead should be manipulated in a proper image editing program (ex. Photoshop) and then imported into the page layout program at proper size and position.
- DO NOT nest EPS files within EPS files.
- All lines and line art images should be of a minimum 1/3 pt thickness (1/2 pt for reverses) at final size to reproduce effectively on press.
- Crop marks and SWOP color bars must be included and positioned 1/2" outside trim.

### Color Space

All color images and files are to be supplied as CMYK with a Total Area Coverage (TAC) not to exceed 300% for the darkest area of an image. Files supplied as RGB will be automatically converted to CMYK.

### Spot Colors

Spot colors are to be identified using the standard Pantone naming convention and not a custom color such as "Dark Blue." PMS colors will be converted to process unless otherwise specified. When using both art and layout programs be sure spot color naming is consistent in all applications (ex. Do not define both PMS 201CV and PMS 201CVC). Any non-intended spot colors will be converted to CMYK.

### Trapping and Screening

Overprints and knockouts should be defined. Files are NOT to be trapped or prescreened. Our Prepress service provider will use industry recognized trapping software to auto-trap your files for optimum performance and reproduction on press and will apply the appropriate screening. Note that these trap settings may force small text and fine graphics to overprint to hold registration on press.

### Proofs

If submitting a proof for color match on press, please send a SWOP-certified contract color proof (with SWOP proofing bar or GATF proof comparator), produced from the final submitted file and imaged at 100% scale. Revised proofs must be supplied whenever a text or design change is made. For a list of current SWOP-approved proofs visit https://idealliance.org/systems-certification/certified-hard-copy-proofing-systems/. Desktop inkjet printer proofs do not meet SWOP specifications. Elsevier cannot guarantee color match unless acceptable proof is provided. If a contract proof is not supplied Elsevier will run to standard ink densities and dot gains.

### Delivery

Submit PDF ad files to Elsevier ad portal at www.ads4els.com

### Conformance to Specs

Variances from the above specifications may not yield results that conform to Elsevier quality control standards.



#### Supplied Print Ad Pieces

Size - 2 page: 8-1/2" x 11-1/4"

Size - 4 page: 17" x 11-1/4"

Trimming: For 2 page 80# text preferred; 4 to 8 pages – 60# text minimum; 80# text maximum. Inserts that do not meet these minimum/maximum weights must be sent to the publisher two weeks prior to advertising close date for evaluation and print compatibility.

Closing Date for Booking Inserts: Same as ad space closing

Insert delivery date: See Insert due dates

All inserts must be submitted to Publisher for approval of stock, design and other mechanical specifications.

Copy of insert must accompany insertion orderNote: Failure to meet insert specifications & packaging guidelines may result in additional charges and/or delays with insertion.

### Insert Quantity

Contact Ad Sales Services. For conference copy distribution, contact Ad Sales Services.

#### Insert Packing & Shipping Instructions

Inserts packed one up, folded if four pages, flat if two pages. All inserts must be delivered to the printer in cartons, with journal title, quantity, product & issue date (month/year) clearly marked. If shipping inserts for more than one issue date, inserts must be packed separately and clearly marked indicating journal title, issue date (month/year) and quantity.

#### Insert Shipments Address

Operative Techniques in Thoracic & Cardiovascular Surgery

Sheridan Press

450 Fame Avenue Hanover, PA 17331-1585 United States Attn: Elsevier Team

#### Disposition of Reproduction Materials

All digital ad files will be held for twelve months only unless otherwise notified. Left over inserts will be held until the issue mails. After issue mailing is completed any unused inserts for that issue will be destroyed unless otherwise indicated on the insertion order. Excess inserts held in storage beyond completion of insertion date will be subject to storage charges.

### For Contracts, Insertion Orders & Production Materials

Send new print ad files and submit pickup ads to www.ads4els.com.



# **Digital Specs**

### Website

POSITIONS	AD	SIZE (PIXELS)	EXPANDABLE (PIXELS)	EXPANDABLE DIRECTION
Тор	Leaderboard	728 x 90	728 x 315	Down
Тор	Mobile Leaderboard	300 x 50 or 320 x 50	NA	NA
Side	MPU	300 x 250	600 x 250	Left
Side	Skyscraper	160 x 600 or 300 x 600	320 x 600	Left
On page load	Prestitial*	300 x 250 or 480 x 640	NA	NA

FORMATS	jpeg, png, gif, HTML5†, 3rd party tags
TRACKING PIXELS	Yes
MAX FILE SIZE	200 КВ
MAX ANIMATION (TIME/LOOPS)	15 seconds/ 3 loops
PRESTITIAL FREQUENCY	1 impression/6hrs/user

\*Supply iFRAME tags for scrolling elements in ad; HTML5 must be provided as a 3rd party tag for prestitial banners.

†Excluding personally identifiable information (PII).

POSITION	AD	SIZE (PIXELS)
Тор	Leaderboar	1 728×90
Middle	MPU	300 x 250
FORMATS	j	eg, png, gif, (static image only)
TRACKING PIXELS	1	0
MAX FILE SIZE	2	ро КВ
		ked vertically

AIP Email			
POSITION	AD	SIZE (PIXELS)	
Тор	Leaderbo	ard 728 x 90	
Side	Skyscrape	er 160 x 600	
Middle	MPU	300 X 250	
FORMATS		jpeg, png, gif, (static image only)	
TRACKING PIXELS		No	
MAX FILE SIZE		200 KB	
Animation and expa	Indable banners	s unavailable	

Contact your sales representative for all digital advertising rates and opportunities.



#### ELSEVIER TERMS AND CONDITIONS OF SUPPLY

• Applicability These terms and conditions shall apply to all offers, proposals and agreements made between Elsevier and any third party or its agent ("the Client") relating to the products and/or services of Elsevier ("the Products and/or Services") and, along with the relevant Elsevier order acknowledgement, shall form the entire agreement between the parties (the "TC"). They suppresed any previous supply terms and conditions. For the purposes of the CL'Elsevier's and many within the Elsevier group that is providing the Products or Services 3 set out on the Elsevier order acknowledgement or invoice. Where general terms and conditions of business are proposed by the Client, these shall not apply and the TC will evaluate or limit Elsevier's hall how and Services shall have no effect unless expressily agreed in writing and signed by an authorised signatory of Elsevier. Nothing in the TC will evaluate or limit Elsevier's liability for fraudulent misrepresentation. Where Products are sold to the Client that contain third party product or software such as ale may be subject to additional license terms.

Inducited interpretentation, where Products are solute to the content that contain thing party product of solutival such as degreed or adultotian dense terms. **2. Offer and acceptance/Description** Each order for the Products and Services by the Client to mail boars offer by the Client to purchase the Products and Services subject to availability of the ordered Products. Unless otherwise expressly agreed by Elsevier in writing, Client represents and warrants that it is purchasing products or Services from Elsevier for the account and use and not on behalf of any other persons or entity. If Client is an agent, it represents and warrants that it is purchasing the Products and Services from Elsevier for the account and use of no more than one identified institutional approach or situation and use of no more than one identified eligible individual subscriber sa valiability of the ordered Products. Unless otherwise expressly agreed by Elsevier in writing, Client represents and warrants will as agent, it representation agrees that values of no more than one identified eligible individual subscriber or value of no more than one identified institutional approach or the agent is personal terms. Client expresentative agreestify for the account and use of no more than one identified eligible individual subscriber or value for advorkedges that violation of this representation agreestify for the account in the Elsevier. Upon any violation of this representation agreestifies in the releavent order, including such things as format, printing processes, technical design, size and klind of address file, weights and the like. All drawings, descriptive matter, specifications and advertising issued by Elsevier or illustrations contained in Elsevier's and the Products and Services, cannot be considered a reason for rejecting delivery or, as the case may be, modifying the agree price.

3. Execution and modification of the order Any modifications to the agreed product or service description, budget or schedule, as set out in the order acknowledgement, may result in an adjustment to the final price and/or delivery schedule at Elsevier's discretion. If, at the request of the Client, Elsevier renders additional Services in connection with the performance of the TC, Elsevier shall act in the name of, to the account of, and at the risk of the Client. Any dates specified by Elsevier for delivery/performance of the Products and Services are intended to be an estimate and time for delivery/performance shall not be made of the essence by notice. If no dates are so specified, delivery/performance by the within a reasonable time.

Prices, taxes and currencies Units of the price/rates for the Products and Services shall be those set out in Elsevier's current price/rate list (whether print or online). All such prices/rates shall be exclusive of any handling, packing, loading, freight, transport and insurance charges unless otherwise agreed in writing, and shall also be exclusive of any taxes, import duties or other levies imposed on the sale or import of the Products or Services by local or national authorities, which shall be charged by Elsevier as appropriate. Where applicable, Client shall provide to Elsevier Client's VAT registration number or other evidence of tax exemption to Elsevier at the time of placing its order. If, under the laws of the territory in which Client is selling the Products, the Client is required to withhold any tax on the amounts payable to Elsevier under the TC, then the amount of these, equals the amount of the evidence of black with the currency of the applicable. Elsevier in works, and the amount adjutant tax on the amount of the currency of the applicable Elsevier in works. The Client will promptly furnishes Elsevier with the currency of the applicable Elsevier in works. The Client will be solely responsible at its own cost for completing any foreign exchange-related procedures in the said territory that are necessary to make payments to Elsevier under the TC, including without limitation all bank charges and foreign.

**5** Parment Unless otherwise agreed in writing, payments shall be effected within thirty (30) days of the invoice date in the currency invoiced. Time for payment shall be of the essence. Elsevier may set and vary credit limits for any Client account and shall be entitled to refuse to supply any Client who has exceeded its current credition. Legal and beneficial title in any tangible Products supplied by Elsevier to the Client shall remain with Elsevier mill effective may set and vary credit limits for any set and shall be entitled to refuse to supply any Client who has exceeded its current credition any account. The Client may interest and the appendix of the products and all other sums set and vary credit limits for any set and vary credit limits for any set and vary credit limits for any set and vary client source of the Client to any account. The Client may interest at full market value and any such as lead Elsevier is properly on the Client's source of the Client's nuises as full market value and any such as lead Elsevier is properly on the Client source source of the Client source of the Client source of doubt no intellectual property rights in any Elsevier Products shall te astrictions so so shalf and the market of societs shall be entitled to recover payment for the copies of the Product may declaration in declaration societ. The other dots any declaration is doubt any declaration whether by way of societ-of counters shall be entitled to relate of any other any societ. The Client shall mark any client way the astrong account in full, interest at the rate of 36 may be charged to the Client on any account. The declaration is ball be astrong account in full, interest at the rate of 36 may be charged to the Client on any account in full, interest at the rate of 36 may be charged to the Client on any account in full, interest at the rate of 36 may be charged to the Client on any account in full, interes

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9. Force majeure If by reason of labor dispute, strikes, inability to obtain labor or materials, fire or other action of the elements, accidents, power or telecommunications failure, customs delays, governmental restrictions or appropriation or other causes beyond the control of a party, such party is unable to perform in whole or in part its obligations set forth in this TC, then such party shall be releved of those obligations to the extern it is thereby unable to perform, and such inability to perform shall not make such party liable to any other party. The party subject to an event of force majeure shall use good faith efforts to comply as dosely as possible with the provisions of this TC and to avoid the effect of such event to the seture possible.

the provisions of this TC and to avoid the effects of such event to the extent possible. **so. Advertising & Reprists** Client is solely responsible for ensuring proposed advertising copy is received at Elsevier in electronic form (or such other form as specified by Elsevier) and within the relevant deadline set by Elsevier (the "Closing Date"). Where copy is received late or not at all, although Elsevier will endeavour to do so Elsevier may not be able to arrange for such copy to be published on the agreed date or not at all, although Elsevier in electronic form (or such other form as specified by Elsevier) and within the relevant deadline set by Elsevier (the "Closing Date"). Where copy is received late or not at all, although Elsevier will endeavour to do so Elsevier may not prove the subject or ange the subject of a copy to prove or right; (i) the use, reproduction, distribution, or transmission of the Advertising Content by Elsevier (the "Closing Date"). Where copy is received late or not at all, although Elsevier will endeavour to do so Elsevier may not in a subject of a copy is received at the subject of a copy is received at the copy of all materials delivered to Elsevier. Elsevier shall have copy is received at the subject of a copy is received at proves or right; (ii) the use, reproduction, distribution, or transmission of the Advertising content or ories of a sin (i) (ii) the use, reproduction, distribution, as transmission of the Advertising content or client's breach or alleged breach of any of the foregoing representations and varantics. Elsevier reserves the right to reject any advertising and/or promotions that are not consistent with Elsevier shall have the right, at any time, to remove agency, court or government agency, (c) are the subject of a client as any time for the subject of advertising and/or promotion or publishing thereof() violates and exerves. Elsevier shall have the right to receive at the advertising and/or promotion or the stand and the client are not asonicits. In add

11. Audit Client shall allow Publisher's authorized representative at any reasonable time to have access to Client's premises (or to arrange for Publisher's authorized representatives to have access to other relevant premises) for the purpose of inspecting Client's facilities, books and records to verify Client's compliance with the TC.

12. Compliance with laws Client shall at all times during the term strictly comply with all applicable laws, ordinances, codes, regulations, standards and judicial and administrative orders (jointly "Applicable Laws" or "Laws") relevant to its dutes, obligations and performance under this Agreement, including, without limitation any such Laws that are enforced internationally (such as the United States Foreign Corrupt Practice Act and the UK Britery, Act) and those enforced in the country where business in being conducted and/or the Client's place of business or residency. Client and its officers, directors, employees and agents shall engage only in legitimate business and ehicit and relias in commercial operations and in relation to its dealings with any employee or official of a government agency or any other government official"). Notifier the Client's place of business or residency. Client and its officers, directors, employees and agents shall engage only in legitimate business and ehicit provide that or controlled entity (including, without limitation, state run universities, hospitals and libraries), or optical parties or candidates (jointly "Covernment Official"). Notifier the Client to any of its officers, directors, employees or agents shall prove or agents and and or a power of ficial parties or any other government. Tolkical parties or candidates (jointly "Covernment Official"). Notifier the Client to any officers, directors, employees or agents shall are officers, directors, employees or agents shall are officers, directors, employees or agents shall with a state and the payment, directly or indirectly, of any monies or anything of value to any commercial contact or Government Official To the purpose or intert to induce suphrement agency or any shall and or agentation or caphatation or replanation or eplanation or eplanation or explanation or eplanation or explanation or explanation or explanation or explan

3- Cancellations & Returns if the Client cancels an order either fully or partially, a cancellation fee may be charged. All cancellations must be made in writing. This fee will be calculated to cover any external or internal costs which have been incurred or committed up to and including the date of cancellation. No new external costs will be incurred or committed (contracted from the date of freeipt of written notice of cancellation by Elsevier. Orders for advertisements must be cancelled in writing prior to the relevant at gauce closing date, but in the event that any cancellations tande. Elsevier shall be entitled to charge the full cost of the advertisement. Any returns of the products shall be subject to the relevant. Elsevier context at the time of the return. Details of such policies will be product shall be reduced. Beavier compary's return policy applicable to the product at the time of the return. Details of such policies will be product shall be returned note these have been printed.

4. General The formation, existence, construction, performance, validity and all aspects of the TC shall be governed by the law of the corporate domicile of the Elsevier company which is providing the Products or Services. The parties agree to submit to the exclusive jurisdiction of the courts of that same corporate domicile. The Client shall not be entitled to assign the TC or any part of it without the prior written consent of Elsevier. Elsevier may assign the TC or any part of it without the prior written consent of Elsevier. Elsevier may assign the TC or any part of it to any person, firm or company, If any provision of the TC is found by any court, tribunal or administrative body of competent jurisdiction to be wholly or partly illegal, invalida, void, voidable, unenforceable or unresonable it shall to the extent of such lingality, voidness, voidability, unenforceablity or unresonableness be deemed severable and the remaining provision of the TC and the remainder of such provision shall continue in full force and effect. Failure or delay by Elsevier in enforcing or partially enforcing any provision (or prosecuting any breach) of the TC will not be construct as a waiver of any of its rights under the TC.

Circulation updated on 1st July, 2023, based on 12-month monthly average July 2022-June 2033 eTOC Metrics: 12 Month Average of eTOC sends - July 2022 to June 2023

Monthly average web metrics based on the period of July 2022 to June 2023

