The American Journal of Surgery

Overview

The American Journal of Surgery is a paid circulation, refereed journal reaching approximately 6,000 surgeons, who are buying influencers in this market. These include general surgeons who perform abdominal, cancer, vascular, head and neck, breast, colorectal, and other forms of surgery. Ninety percent of AJS subscribers are board certified and the rest are board eligible. AJS is an independent medical journal providing superior clinical editorial articles and is the official publication of several major surgical societies. In addition to publishing some of these societies’ rigorously review annual meeting papers, the AJS publishes free-standing, independent peer-reviewed articles. This provides for superior editorial content and balance. All articles are referenced in Medline and are thus part of an international referenced source of medicine and surgery. Two of every three subscribers are high readers and more than half indicate that they read every issue. More than 90% of all respondents to a recent survey had read all or part of a test issue. AJS has one of the highest readership-to-recipient rates in the field, and in a recent year readers placed orders for nearly 20,000 reprints.
## Affiliation
- Southwestern Surgical Congress
- North Pacific Surgical Association
- Association for Surgical Education
- Association of Women Surgeons
- The Association of Surgeons in Training
- The Midwest Surgical Association
- The Society of Black Academic Surgeons

## Audience
General Surgeons

## Editor-in-Chief
Editor-in-Chief: Kirby I. Bland, MD
Managing Editor: Kan Moore

## Print Closings

<table>
<thead>
<tr>
<th>VOLUME/ISSUE</th>
<th>PUBLICATION DATE</th>
<th>SPACE CLOSING</th>
<th>RUN OF BOOK ARTWORK DUE</th>
<th>PREPRINTED SUPPLIED PIECES DUE</th>
</tr>
</thead>
<tbody>
<tr>
<td>227/2</td>
<td>February 2024</td>
<td>12/19/2023</td>
<td>12/22/2023</td>
<td>01/01/2024</td>
</tr>
<tr>
<td>227/3</td>
<td>March 2024</td>
<td>01/23/2024</td>
<td>01/26/2024</td>
<td>02/02/2024</td>
</tr>
<tr>
<td>227/4</td>
<td>April 2024</td>
<td>02/19/2024</td>
<td>02/22/2024</td>
<td>02/29/2024</td>
</tr>
<tr>
<td>227/5</td>
<td>May 2024</td>
<td>03/19/2024</td>
<td>03/22/2024</td>
<td>03/29/2024</td>
</tr>
<tr>
<td>227/6</td>
<td>June 2024</td>
<td>04/24/2024</td>
<td>04/29/2024</td>
<td>05/06/2024</td>
</tr>
<tr>
<td>228/1</td>
<td>July 2024</td>
<td>05/20/2024</td>
<td>05/23/2024</td>
<td>05/30/2024</td>
</tr>
<tr>
<td>228/2</td>
<td>August 2024</td>
<td>06/18/2024</td>
<td>06/21/2024</td>
<td>06/28/2024</td>
</tr>
<tr>
<td>228/3</td>
<td>September 2024</td>
<td>07/22/2024</td>
<td>07/25/2024</td>
<td>08/01/2024</td>
</tr>
<tr>
<td>228/4</td>
<td>October 2024</td>
<td>08/19/2024</td>
<td>08/22/2024</td>
<td>08/29/2024</td>
</tr>
<tr>
<td>228/5</td>
<td>November 2024</td>
<td>09/16/2024</td>
<td>09/19/2024</td>
<td>09/26/2024</td>
</tr>
<tr>
<td>228/6</td>
<td>December 2024</td>
<td>10/15/2024</td>
<td>10/18/2024</td>
<td>10/25/2024</td>
</tr>
<tr>
<td>229/1</td>
<td>January 2025</td>
<td>11/08/2024</td>
<td>11/13/2024</td>
<td>11/20/2024</td>
</tr>
</tbody>
</table>

## Cancellations:
No cancellations will be accepted after closing date. Covers and preferred positions are non-cancellable. Dates subject to change.
Rates

<table>
<thead>
<tr>
<th>FREQUENCY</th>
<th>FULL PAGE (BLACK &amp; WHITE)</th>
<th>1/2 PAGE (BLACK &amp; WHITE)</th>
</tr>
</thead>
<tbody>
<tr>
<td>1x</td>
<td>$ 4,930</td>
<td>$ 3,435</td>
</tr>
<tr>
<td>3x</td>
<td>$ 4,885</td>
<td>$ 3,400</td>
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<tr>
<td>6x</td>
<td>$ 4,760</td>
<td>$ 3,325</td>
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<tr>
<td>12x</td>
<td>$ 4,600</td>
<td>$ 3,230</td>
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<td>24x</td>
<td>$ 4,500</td>
<td>$ 3,155</td>
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<td>36x</td>
<td>$ 4,335</td>
<td>$ 3,085</td>
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<tr>
<td>48x</td>
<td>$ 4,165</td>
<td>$ 2,915</td>
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<tr>
<td>60x</td>
<td>$ 4,000</td>
<td>$ 2,820</td>
</tr>
<tr>
<td>72x</td>
<td>$ 3,845</td>
<td>$ 2,725</td>
</tr>
</tbody>
</table>

3/4 COLOR  | STANDARD COLOR  | MATCHED COLOR  |
-----------|-----------------|----------------|
2,625      | 920             | 1,120          |

Cover Tips $ 6,800
Outserts $ 7,300

Premium Positions

Cover 4: 50% B/W Page rate
Cover 2: 35% B/W Page rate
Cover 3: 25% B/W Page rate
Opposite TOC: 25% B/W Page rate
First Right Hand Page: 25% B/W Page rate
Other Preferred Positions: 10% B/W Page rate

Earned Rates

Rates are based on the total units earned during a twelve-month period. Space purchased by a parent company and its subsidiaries is combined to determine earned rate.

For information about our Agency discount (including those for in-house agencies), please contact your Sales Representative.

Inserts

Furnished inserts are billed at the black and white rate times the number of insert pages.

Two-page insert (one leaf): Two-times earned frequency rate.

Four-page or larger insert: Black & White earned frequency rate.
Acceptance of Advertising

The Publisher, Editor, and Association reserve the right to reject any advertising for any reason. Advertiser shall indemnify and hold harmless the Publisher, Editor, and the owner of the journal from and against any loss, expense, claim, or liability resulting from their advertisement. Advertiser warrants that its advertisements comply with all applicable laws, rules, and regulations. New copy must be submitted by ad space closing date.

*State and local taxes may apply.

Classified / back of book print closings

<table>
<thead>
<tr>
<th>VOLUME/ISSUE</th>
<th>PUBLICATION DATE</th>
<th>CLASSIFIED SPACE CLOSING &amp; RUN OF BOOK ARTWORK DUE</th>
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<tbody>
<tr>
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<td>February 2024</td>
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<tr>
<td>229/1</td>
<td>January 2025</td>
<td>11/04/2024</td>
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Classified / back of book print advertising

Rates

<table>
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<tr>
<th>FREQUENCY</th>
<th>FULL PAGE (BLACK &amp; WHITE)</th>
<th>1/2 PAGE (BLACK &amp; WHITE)</th>
<th>1/4 PAGE (BLACK &amp; WHITE)</th>
<th>1/6 PAGE (BLACK &amp; WHITE)</th>
</tr>
</thead>
<tbody>
<tr>
<td>1x</td>
<td>$ 5,150</td>
<td>$ 3,855</td>
<td>$ 2,400</td>
<td>$ 1,450</td>
</tr>
<tr>
<td>3x</td>
<td>$ 5,105</td>
<td>$ 3,820</td>
<td>$ 2,270</td>
<td>$ 1,405</td>
</tr>
<tr>
<td>6x</td>
<td>$ 4,990</td>
<td>$ 3,750</td>
<td>$ 2,205</td>
<td>$ 1,365</td>
</tr>
<tr>
<td>12x</td>
<td>$ 4,835</td>
<td>$ 3,635</td>
<td>$ 2,165</td>
<td>$ 1,315</td>
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</tbody>
</table>

<table>
<thead>
<tr>
<th>3/4 COLOR</th>
<th>STANDARD COLOR</th>
<th>MATCHED COLOR</th>
<th>CLASSIFIEDS (BACK-OF-BOOK): COLOR</th>
</tr>
</thead>
<tbody>
<tr>
<td>2,525</td>
<td>880</td>
<td>1,080</td>
<td>690</td>
</tr>
</tbody>
</table>

Confidential Email Inbox

Cost: $40.

Agency Discount

For information about our Agency discount (including those for in-house agencies), please contact your Sales Representative.

Cancellations:

Must be received in writing on or before the announced closing date.

Run of Book Print Ads

Sizing

Trim: 8-1/4” x 11”

1/4” from all trim edges.

Binding: Perfect; Jogs to head

Printing Process: Litho Web

Halftone Screen: Cover: 150 line screen Text: 150 line screen

<table>
<thead>
<tr>
<th>AD SIZE</th>
<th>NON-BLEED</th>
<th>BLEED</th>
</tr>
</thead>
<tbody>
<tr>
<td>Trim</td>
<td>8-1/4” x 11”</td>
<td></td>
</tr>
<tr>
<td>Full Page</td>
<td>7-3/4” x 10-1/2”</td>
<td>8-1/2” x 11-1/4”</td>
</tr>
<tr>
<td>Spread</td>
<td>2” x 10”</td>
<td>16-3/4” x 11-1/4”</td>
</tr>
<tr>
<td>1/2 Horizontal</td>
<td>7” x 5”</td>
<td>8-1/2” x 5-3/4”</td>
</tr>
<tr>
<td>1/2 Vertical</td>
<td>3-1/2” x 10”</td>
<td>4-3/8” x 11-1/4”</td>
</tr>
<tr>
<td>1/4 Page</td>
<td>3-1/2” x 5”</td>
<td></td>
</tr>
</tbody>
</table>
Specifications

**File Format**

**PDF or PDF/X-1a compliant files, saved as PDF version 1.3.**

Transparencies within the supplied PDF(s) will be warned. The transparent elements contained in your file(s) must be converted within the native layout application or flattened in Acrobat using the High Resolution Flattener Presets to avoid overprint issues.

Saving your PDF to Acrobat 4 (PDF 1.3) compatibility will ensure transparent elements are flattened. If the ad contains spot colors that are not converted to process colors (CMYK) before flattening, overprint and/or trap issues may occur.

The following layout applications yield the optimum results for creating a print-compliant PDF and are expected to follow all requirements listed in this document:

- InDesign version 2 or higher (CS preferred)
- QuarkXPress version 6.5 or higher

Additional costs may apply if problems are encountered.

**NOTE:** When using Adobe Illustrator it is preferred to have all fonts converted to outline/paths, and files submitted as EPS files.

**Images**

All high-resolution images and fonts must be included. TIFF & EPS files must conform to the following minimum resolution specifications:

- Grayscale and Color images: 300 dpi
- Combination Grayscale and Color images: 500-900 dpi
- Line art (Bitmap) images: 900-1200 dpi

Higher image resolutions are acceptable as they exceed the minimum requirements, but in some cases unnecessary resolution will be discarded to achieve smaller file sizes.

**Fonts**

Use of PostScript Type 1 fonts is encouraged. Include fonts for any embedded graphics. DO NOT use Type 3 or Multiple Master fonts. Avoid using Macintosh menu-stylized fonts, Macintosh "city" fonts (Chicago, Geneva, etc.) and Microsoft Outlook fonts (Tahoma, Impact, etc.).
Page Layout

Regardless of the file format supplied, all ads must conform to the following specifications:

- Final size must meet journal trim size and include 1/8” bleed image on all four sides.
- Files will include trim marks with a minimum 3/16” offset.
- No content is to be within 1/4” of all trim edges.
- Supply as single page files only.
- Right Reading, Portrait Mode, 100% size, No Rotation.
- All fonts and graphics must be either embedded or included with the files and conform to the format type listed above. Images must also conform to the specifications above for minimum image resolution.
- All color ads should be supplied as composite files.
- Reverse type should be no less than 6pt. Fine lettering (thin lines, serifs) should be restricted to one color.
- Embedded images should not be scaled, cropped/masked or rotated within the page layout application but instead should be manipulated in a proper image editing program (ex. Photoshop) and then imported into the page layout program at proper size and position.
- DO NOT nest EPS files within EPS files.
- All lines and line art images should be of a minimum 1/3 pt thickness (1/2 pt for reverses) at final size to reproduce effectively on press.
- Crop marks and SWOP color bars must be included and positioned 1/2” outside trim.

Color Space

All color images and files are to be supplied as CMYK with a Total Area Coverage (TAC) not to exceed 300% for the darkest area of an image. Files supplied as RGB will be automatically converted to CMYK.

Spot Colors

Spot colors are to be identified using the standard Pantone naming convention and not a custom color such as "Dark Blue." PMS colors will be converted to process unless otherwise specified. When using both art and layout programs be sure spot color naming is consistent in all applications (ex. Do not define both PMS 201CV and PMS 201CVC). Any non-intended spot colors will be converted to CMYK.

Trapping and Screening

Overprints and knockouts should be defined. Files are NOT to be trapped or prescreened. Our Prepress service provider will use industry recognized trapping software to auto-trap your files for optimum performance and reproduction on press and will apply the appropriate screening. Note that these trap settings may force small text and fine graphics to overprint to hold registration on press.

Proofs

If submitting a proof for color match on press, please send a SWOP-certified contract color proof (with SWOP proofing bar or GATF proof comparator), produced from the final submitted file and imaged at 100% scale. Revised proofs must be supplied whenever a text or design change is made. For a list of current SWOP-approved proofs visit https://idealliance.org/systems-certification/certified-hard-copy-proofing-systems/. Desktop inkjet printer proofs do not meet SWOP specifications. Elsevier cannot guarantee color match unless acceptable proof is provided. If a contract proof is not supplied Elsevier will run to standard ink densities and dot gains.

Delivery

Submit PDF ad files to Elsevier ad portal at www.ads4els.com

Conformance to Specs

Variances from the above specifications may not yield results that conform to Elsevier quality control standards.
Supplied Print Ad Pieces

Size - 2 page: 8-1/2" x 11-1/4"
Size - 4 page: 17" x 11-1/4"

Trimming: For 2 page 80# text preferred; 4 to 8 pages – 60# text minimum; 80# text maximum. Inserts that do not meet these minimum/maximum weights must be sent to the publisher two weeks prior to advertising close date for evaluation and print compatibility.

Closing Date for Booking Inserts: Same as ad space closing

Insert delivery date: See Insert due dates

All inserts must be submitted to Publisher for approval of stock, design and other mechanical specifications.

Copy of insert must accompany insertion order

Note: Failure to meet insert specifications & packaging guidelines may result in additional charges and/or delays with insertion.

Insert Quantity

Contact Ad Sales Services. For conference copy distribution, contact Ad Sales Services.

Insert Packing & Shipping Instructions

Inserts packed one up, folded if four pages, flat if two pages. All inserts must be delivered to the printer in cartons, with journal title, quantity, product & issue date (month/year) clearly marked. If shipping inserts for more than one issue date, inserts must be packed separately and clearly marked indicating journal title, issue date (month/year) and quantity.

Insert Shipments Address

The American Journal of Surgery

Sheridan Press
450 Fame Avenue
Hanover, PA 17331-1585
United States
Attn: Elsevier Team

Disposition of Reproduction Materials

All digital ad files will be held for twelve months only unless otherwise notified. Left over inserts will be held until the issue mails. After issue mailing is completed any unused inserts for that issue will be destroyed unless otherwise indicated on the insertion order. Excess inserts held in storage beyond completion of insertion date will be subject to storage charges.

For Contracts, Insertion Orders & Production Materials

Send new print ad files and submit pickup ads to www.ads4els.com.
Digital Specs

Website

<table>
<thead>
<tr>
<th>POSITIONS</th>
<th>AD</th>
<th>SIZE (PIXELS)</th>
<th>EXPANDABLE (PIXELS)</th>
<th>EXPANDABLE DIRECTION</th>
</tr>
</thead>
<tbody>
<tr>
<td>Top</td>
<td>Leaderboard</td>
<td>728 x 90</td>
<td>728 x 315</td>
<td>Down</td>
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<tr>
<td>Top</td>
<td>Mobile Leaderboard</td>
<td>300 x 50 or 320 x 50</td>
<td>NA</td>
<td>NA</td>
</tr>
<tr>
<td>Side</td>
<td>MPU</td>
<td>300 x 250</td>
<td>600 x 250</td>
<td>Left</td>
</tr>
<tr>
<td>Side</td>
<td>Skyscraper</td>
<td>160 x 600 or 300 x 600</td>
<td>320 x 600</td>
<td>Left</td>
</tr>
<tr>
<td>On page load</td>
<td>Prestitial*</td>
<td>300 x 250 or 480 x 640</td>
<td>NA</td>
<td>NA</td>
</tr>
</tbody>
</table>

FORMATS  
jpeg, png, gif, HTML5†, 3rd party tags

TRACKING PIXELS  
Yes

MAX FILE SIZE  
200 KB

MAX ANIMATION (TIME/LOOPS)  
15 seconds/ 3 loops

PRESTITIAL FREQUENCY  
1 impression/6hrs/user

*Supply iFRAME tags for scrolling elements in ad; HTML5 must be provided as a 3rd party tag for prestitial banners.

†Excluding personally identifiable information (PII).

eTOC Email

<table>
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<tr>
<th>POSITION</th>
<th>AD</th>
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</tr>
</thead>
<tbody>
<tr>
<td>Top</td>
<td>Leaderboard</td>
<td>728 x 90</td>
</tr>
<tr>
<td>Middle</td>
<td>MPU</td>
<td>300 x 250</td>
</tr>
</tbody>
</table>

FORMATS  
jpeg, png, gif, (static image only)

TRACKING PIXELS  
No

MAX FILE SIZE  
200 KB

AIP Email

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FORMATS  
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TRACKING PIXELS  
No

MAX FILE SIZE  
200 KB

MPU banners, positions 1, 2, 3, are stacked vertically
Animation and expandable banners unavailable

Contact your sales representative for all digital advertising rates and opportunities.
1. Applicability
This Terms and Conditions (TC) applies to all proposals, offers, and orders made by and to any third party or its agent ("the Client") relating to the products and/or services of Elsevier ("the Products and/or Services") and, along with the relevant Elsevier order acknowledgment, shall form the entire agreement between the parties (the "TC"). It supersedes any previous agreement between the parties for the transaction in question.

2. Force majeure
If by reason of labor dispute, strikes, inability to obtain labor or materials, fire or other action of the elements, or appropriation or other causes beyond the control of a party, such party is unable to perform in whole or in part any of its obligations hereunder, then the party shall be excused from such performance to the extent of such inability to perform.

3. Execution and modification of the order
Any modifications to the agreed product or service description, budget or schedule, as set out in the order acknowledgment, may result in an adjustment to the final price and/or delivery schedule at Elsevier’s discretion. If such an adjustment is made, Elsevier shall provide the Client with written notification of such adjustment.

4. Prices, taxes and currencies
prices listed by Elsevier are exclusive of all taxes, duties, levies, surcharges and other similar charges to which the sale of the Products and/or Services may be subject. Where taxes, duties or surcharges are levied, Elsevier shall be entitled to add such taxes, duties, levies, surcharges and other similar charges to the price quoted or invoiced to the Client.

5. Payment
Payment shall be made in accordance with the terms of the invoice. Where payment has been made by credit card, Elsevier reserves the right to cancel the order for that advertisement, if the alterations requested are unacceptable, unless such changes are agreed to by Elsevier in writing prior to the publication date.

6. Distribution
Orders must specify a definite schedule of insertions, issues and sizes of space for a defined period. Orders for advertisements must be cancelled in writing prior to the relevant ad deadline. Any advertising order accepted for periods longer than one year. No advertising orders will be accepted for periods longer than one year. Where an order for a series of advertisements is canceled, the Client shall not be entitled to a refund of any part of the payment already made to Elsevier. The Client shall not be entitled to resell the Products before ownership has passed to it provided that any sale shall be effected in the ordinary course of the Client’s business at full market value and any such sale shall be a sale of the Client’s property on the Client’s own behalf and shall be treated as principal when making such a sale.

7. Audit
Audits conducted by Elsevier shall be at the Client’s expense. Where the Client is indebted to Elsevier for any other sums due, any adjustments to the invoice shall reduce the amount of such sums due and the Client shall pay such adjusted amount.

8. Liability and claims
Neither party shall be liable to the other for any loss or damage, whether direct or indirect, arising from the TC until such advance payment has been received. Where the Client is indebted to Elsevier for any other sums due, the Client shall be entitled to resell the Products or Services to any third party, subject to the provisions of the TC, or the Client may be entitled to reject any order for reprints of material that has not been published.

9. Force majeure
If by reason of labor dispute, strikes, inability to obtain labor or materials, fire or other action of the elements, or appropriation or other causes beyond the control of a party, such party is unable to perform in whole or in part any of its obligations hereunder, then the party shall be excused from such performance to the extent of such inability to perform.

10. Advertising & Reprints
Order acknowledgment must result in an adjustment to the final price and/or delivery schedule at Elsevier’s discretion. If such an adjustment is made, Elsevier shall provide the Client with written notification of such adjustment. Where the Client is indebted to Elsevier for any other sums due, the Client shall be entitled to resell the Products or Services to any third party, subject to the provisions of the TC, or the Client may be entitled to reject any order for reprints of material that has not been published.

11. Cancellations & Returns
The Client is solely responsible for collecting from its customers any payments due in respect of the sale of the Products and/or Services, exercising full control credit and safely. Loss of or damage arising from the TC until such advance payment has been received. Where the Client is indebted to Elsevier for any other sums due, the Client shall be entitled to resell the Products or Services to any third party, subject to the provisions of the TC, or the Client may be entitled to reject any order for reprints of material that has not been published.

12. Compliance with laws
If by reason of labor dispute, strikes, inability to obtain labor or materials, fire or other action of the elements, or appropriation or other causes beyond the control of a party, such party is unable to perform in whole or in part any of its obligations hereunder, then the party shall be excused from such performance to the extent of such inability to perform.

13. Cancellations & Returns
The Client is solely responsible for collecting from its customers any payments due in respect of the sale of the Products and/or Services, exercising full control credit and safely. Loss of or damage arising from the TC until such advance payment has been received. Where the Client is indebted to Elsevier for any other sums due, the Client shall be entitled to resell the Products or Services to any third party, subject to the provisions of the TC, or the Client may be entitled to reject any order for reprints of material that has not been published.

14. Intellectual property
Copyright and other intellectual property rights to all Elsevier proposals, publications and other Products of Elsevier shall remain with Elsevier unless otherwise agreed in writing. The rights granted by Elsevier are non-exclusive and for the purpose expressly agreed upon. Any other use will require the prior written permission of Elsevier. The Client shall not acquire any intellectual property rights in the Products. No part of the Elsevier proposals, publications or Products may be resold, displayed, rebroadcast, performed, translated, transmitted, adapted, abridged or otherwise reproduced, whether electronically, mechanically, by photocopying, recording or in any other manner or form, without the specific prior written permission of Elsevier.

15. Force majeure
If by reason of labor dispute, strikes, inability to obtain labor or materials, fire or other action of the elements, accidents, power or telecommunications failure, customs delays, governmental restrictions or appropriation or other causes beyond the control of a party, such party is not available to perform in whole or in part any of its obligations hereunder, then the party shall be excused from such performance to the extent of such inability to perform.

16. Advertising & Reprints
Order acknowledgment must result in an adjustment to the final price and/or delivery schedule at Elsevier’s discretion. If such an adjustment is made, Elsevier shall provide the Client with written notification of such adjustment. Where the Client is indebted to Elsevier for any other sums due, the Client shall be entitled to resell the Products or Services to any third party, subject to the provisions of the TC, or the Client may be entitled to reject any order for reprints of material that has not been published.

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