# The Spine Journal

### Overview

*The Spine Journal (TSJ)*, the official clinical peer-reviewed journal of the North American Spine Society (NASS), is the #1 ranked Spine Journal and the #14 overall out of 82 titles in the orthopaedic category (2019 Journal Citation Report). NASS is the world's largest interdisciplinary spine organization and the most influential society in the specialty, giving *TSJ* the best reach of any journal in spine care. NASS members report that receiving the journal is one of the top benefits of membership. *TSJ* features original, high-quality peer-reviewed articles that advance spine care, available for readers monthly in print, mobile app and online at www.thespinejournalonline.com. The journal consistently reports the latest advances in the diagnosis and treatment of spine trauma and disorders. *TSJ*'s highly regarded editorial content ensures cover-to-cover exposure for your advertisement and clinical supplement.

*TSJ* has a companion open access journal, *NASSJ*, which publishes peer-reviewed research, case reports, critical reviews, minimally invasive articles, and featured articles such as Controversies in Spine Care, Spine Surgery Legacy and Evolution, Practice of Spine Care and commentaries related to spine surgery and spine care. Advertisers can maximize their ad reach with a digital buy across both *TSJ* and NASS and through sponsorship of a print collection of *NASSJ* articles for distribution at the annual NASS conference. Advertising in *TSJ* and *NASSJ* provides an opportunity to reach the entire spine market.

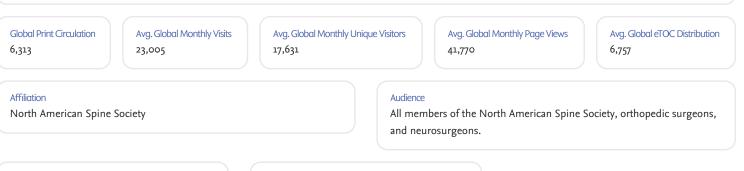
For additional NASS publications, including the NASSJ etoc newsletter, advertisers can contact Jeff McCollian at jmccollian@spine.org.

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#### Visit Website

#### Global

Adam Moorad Global mailto:adam.moorad@conexiant.com



Editor-in-Chief Christopher M. Bono, MD

#### Issuance

12 times per year



## Print Closings

VOLUME/ISSUE	PUBLICATION DATE	SPACE CLOSING	RUN OF BOOK ARTWORK DUE	PREPRINTED SUPPLIED PIECES DUE
25/2	February 2025	12/26/2024	12/31/2024	01/08/2025
25/3	March 2025	01/22/2025	01/27/2025	02/03/2025
25/4	April 2025	03/03/2025	03/06/2025	03/13/2025
25/5	May 2025	04/02/2025	04/07/2025	04/14/2025
25/6	June 2025	04/28/2025	05/01/2025	05/08/2025
25/7	July 2025	05/29/2025	06/03/2025	06/10/2025
25/8	August 2025	06/30/2025	07/03/2025	07/11/2025
25/9	September 2025	07/30/2025	08/04/2025	08/11/2025
25/10	October 2025	08/27/2025	09/02/2025	09/09/2025
25/11	November 2025	10/02/2025	10/07/2025	10/14/2025
25/12	December 2025	10/28/2025	10/31/2025	11/07/2025
26/1	January 2026	11/12/2025	11/17/2025	11/24/2025

### Cancellations:

No cancellations will be accepted after closing date. Covers and preferred positions are non-cancellable. Dates subject to change.

#### Rates

FREQUENCY	FULL PAGE (BLACK & WHITE)	1/2 PAGE (BLACK & WHITE)	1/4 PAGE (BLACK & WHITE)
1X	\$2,605	\$1645	\$1335
3×	\$2,475	\$1605	\$1210
6х	\$2,435	\$1535	\$1110
12X	\$2,340	\$1450	\$985
24X	\$2,200	\$1375	\$910
36x	\$2,090	\$1320	\$825
48x	\$1,800	\$1200	\$770
STANDARD COLOF	R MATCHED COLOR METALLIC COLOR	Cover rips	Outserts
750	965 1,120	1,775 \$14,900	\$ 16,000



#### **Premium Positions**

Cover 4: 50% B/W Page rate Cover 2: 35% B/W Page rate Cover 3: 25% B/W Page rate Opposite TOC: 25% B/W Page rate First Right Hand Page: 25% B/W Page rate Other Preferred Positions: 10% B/W Page rate

#### **Earned Rates**

Rates are based on the total units earned during a twelve-month period. Space purchased by a parent company and its subsidiaries is combined to determine earned rate.

For information about our Agency discount (including those for in-house agencies), please contact your Sales Representative.

#### Inserts

Furnished inserts are billed at the black and white rate times the number of insert pages.

Two-page insert (one leaf): Two-times earned frequency rate.

Four-page or larger insert: Black & White earned frequency rate.

Composition	PRINTING	FULL PAGE	HALF PAGE	QUARTER PAGE
All production charges are net and non-commissionable	Black & White only	\$150	\$125	\$95

#### Acceptance of Advertising

The Publisher, Editor, and Association reserve the right to reject any advertising for any reason. Advertiser shall indemnify and hold harmless the Publisher, Editor, and the owner of the journal from and against any loss, expense, claim, or liability resulting from their advertisement. Advertiser warrants that its advertisements comply with all applicable laws, rules, and regulations. New copy must be submitted by ad space closing date.

\*State and local taxes may apply.



## Classified / back of book print closings

VOLUME/ISSUE	PUBLICATION DATE	CLASSIFIED SPACE CLOSING & RUN OF BOOK ARTWORK DUE
25/2	February 2025	12/19/2024
25/3	March 2025	01/15/2025
25/4	April 2025	02/25/2025
25/5	May 2025	03/27/2025
25/6	June 2025	04/21/2025
25/7	July 2025	05/21/2025
25/8	August 2025	06/24/2025
25/9	September 2025	07/24/2025
25/10	October 2025	08/21/2025
25/11	November 2025	09/24/2025
25/12	December 2025	10/22/2025
26/1	January 2026	11/06/2025

#### **Cancellations:**

No cancellations will be accepted after closing date. Covers and preferred positions are non-cancellable. Dates subject to change.

## Classified / back of book print advertising

#### Rates

FREQUENCY	FULL PAGE (BLACK & WHITE)	1/2 PAGE (BLACK & WHITE)	1/4 PAGE (BLACK & WHITE)
lХ	\$2,455	\$1,755	\$1,530
зх	\$2,350	\$1,715	\$1,405
6x	\$2,320	\$1,640	\$1,340
12X	\$2,245	\$1,585	\$1,240

690

METALLIC COLOR MATCHED COLOR 4 COLOR STANDARD COLOR CLASSIFIEDS (BACK-OF-BOOK): COLOR

905

1,670 705

#### **Confidential Email Inbox**

Cost: \$40.

1,060

### Agency Discount

For information about our Agency discount (including those for in-house agencies), please contact your Sales Representative.



#### Cancellations:

Must be received in writing on or before the announced closing date.

## Run of Book Print Ads

Sizing	AD SIZE	NON-BLEED	BLEED
<b>Trim:</b> 8-1/4" x 10-7/8"	Full Page	7-3/4" x 10-3/8"	8-1/2" x 11-1/8"
Keep live matter 1/4" from all trim edges.	Spread	15" x 10"	16-3/4" x 11-1/8"
Binding: perfect; Jogs to head	1/2 Horizontal	7" x 5"	8-1/2" x 5-11/16"
Printing Process: Litho Web	1/2 Vertical	3-1/2" X 10"	4-3/8" X 11-1/8"
Halftone Screen: Cover: 150 line screen Text: 150 line screen	1/4 Page	3-1/2" x 5"	

## Specifications

#### File Format

#### PDF or PDF/X-1a compliant files, saved as PDF version 1.4.

Transparencies within the supplied PDF(s) will be warned. The transparent elements contained in your file(s) must be converted within the native layout application or flattened in Acrobat using the High Resolution Flattener Presets to avoid overprint issues.

Saving your PDF to Acrobat 5 (PDF 1.4) compatibility will ensure transparent elements are flattened. *If the ad contains spot colors that are not converted to process colors (CMYK) before flattening, overprint and/or trap issues may occur.* 

The following layout applications yield the optimum results for creating a print-compliant PDF and are expected to follow all requirements listed in this document:

- InDesign version 2 or higher (CC preferred)
- QuarkXPress version 6.5 or higher

Additional costs may apply if problems are encountered.

NOTE: When using Adobe Illustrator it is preferred to have all fonts converted to outline/paths, and files submitted as EPS files.

#### Images

All high-resolution images and fonts must be included. TIFF & EPS files must conform to the following minimum resolution specifications:

- Grayscale and Color images: 300 dpi
- Combination Grayscale and Color images: 500-900 dpi
- Line art (Bitmap) images: 900-1200 dpi

Higher image resolutions are acceptable as they exceed the minimum requirements, but in some cases unnecessary resolution will be discarded to achieve smaller file sizes.



### Fonts

Use of OpenType and/or PostScript Type 1 fonts is encouraged. Include fonts for any embedded graphics. DO NOT use Type 3 or Multiple Master fonts. Avoid using Macintosh menu-stylized fonts, Macintosh "city" fonts (Chicago, Geneva, etc.) and Microsoft Outlook fonts (Tahoma, Impact, etc.).

### Page Layout

Regardless of the file format supplied, all ads must conform to the following specifications:

- Pages must be built to the final trim size. Any content that prints to the trim line must be extended an additional 1/8" (0.125") minimum bleed allowance beyond the trim on all sides.
- Any essential images or text ("live matter") should be positioned at least 1/4" (0.25") from trim edges.
- Supply as single page files only.
- Right Reading, Portrait Mode, 100% size, No Rotation.
- All fonts and graphics must be either embedded or included with the files and conform to the format type listed above. Images must also conform to the specifications above for minimum image resolution.
- All color ads should be supplied as composite files.

- Reverse type should be no less than 6pt. Fine lettering (thin lines, serifs) should be restricted to one color.
- Embedded images should not be scaled, cropped/masked or rotated within the page layout application but instead should be manipulated in a proper image editing program (ex. Photoshop) and then imported into the page layout program at proper size and position.
- DO NOT nest EPS files within EPS files.
- All lines and line art images should be of a minimum 1/3 pt thickness (1/2 pt for reverses) at final size to reproduce effectively on press.
- Special effects (ex. gradient, transparency, shadow, 3D effect) will be converted to raster object due to file compatibility.
- If needed, crop marks and SWOP color bars should be positioned 1/2" (0.50") outside trim (cannot appear within bleed area).

### Color Space

All color images and files are to be supplied as CMYK with a Total Area Coverage (TAC) not to exceed 300% for the darkest area of an image. Files supplied as RGB will be automatically converted to CMYK.

#### Spot Colors

Spot colors are to be identified using the standard Pantone naming convention and not a custom color such as "Dark Blue." PMS colors will be converted to process unless otherwise specified. When using both art and layout programs be sure spot color naming is consistent in all applications (ex. Do not define both PMS 201CV and PMS 201CVC).

NOTE: Any non-intended spot colors will be converted to CMYK.

#### Trapping and Screening

Overprints and knockouts should be defined. Files are NOT to be trapped or prescreened. Our Prepress service provider will use industry recognized trapping software to auto-trap your files for optimum performance and reproduction on press and will apply the appropriate screening. Note that these trap settings may force small text and fine graphics to overprint to hold registration on press.



#### Proofs

If submitting a proof for color match on press, please send a SWOP-certified contract color proof (with SWOP proofing bar or GATF proof comparator), produced from the final submitted file and imaged at 100% scale. Revised proofs must be supplied whenever a text or design change is made. For a list of current SWOP-approved proofs visit https://idealliance.org/systems-certification/certified-hard-copy-proofing-systems/. Desktop inkjet printer proofs do not meet SWOP specifications. Elsevier cannot guarantee color match unless acceptable proof is provided. If a contract proof is not supplied Elsevier will run to standard ink densities and dot gains.

### Delivery

Submit PDF ad files to Elsevier ad portal at www.ads4els.com

#### Conformance to Specs

Variances from the above specifications may not yield results that conform to Elsevier quality control standards.

## Supplied Print Ad Pieces

- All pieces must be submitted to Publisher for approval of stock, design and other mechanical specifications
- All pieces subject to editorial approval
- Copy of piece must accompany insertion order
- Failure to meet specifications & packaging guidelines may result in additional charges and/or delays with insertion.

#### Deadlines

Close Date for Booking: See space closing dates

Delivery Date: See preprinted supplied pieces dates

#### Specifications

#### Inserts

- Size 2 page: 8-1/2" x 11-1/8"
- Size 4 page: 17" x 11-1/8", furnish folded to 8-1/2" x 11-1/8"
- Trimming: 1/8" trimmed off top, bottom, gutter and face. Keep all live matter 1/4" from all trim edges. Note that a 1/2" safety must also be applied to both sides of the gutter/spine.
- Insert Stock Weight: For 2 page 80# text preferred; 4 to 8 pages 60# text minimum; 80# text maximum. Inserts that do not meet these minimum/maximum weights must be sent to the publisher two weeks prior to advertising close date for evaluation and print compatibility.

Cover Tip Maximum size (2 Page): 7" x 5"For additional sizes, contact Ad Sales Services

Outsert Maximum size (2 page): 8-1/4" x 10-7/8" 4-page and larger outserts must be delivered folded to the 2-page size.

### Quantity

Contact Ad Sales Services. For conference copy distribution, contact Ad Sales Services



#### Packing

- Packed in cartons one up, folded if four pages, flat if two pages.
- If sending for more than one issue, pack separately for each issue and clearly indicate journal title, issue date (month/year), product and quantity.
- Pieces should NOT be delivered shrink-wrapped.
- For conference copy distribution, contact Ad Sales Services

### Shipping

- SHIPPING ADDRESS
- All shipments must be clearly marked with journal title, issue date (month/year), product & quantity.
- If shipping pieces for more than one issue date, pack pieces for each issue separately and clearly delineate quantity for each.

## The Spine Journal

Sheridan NH 69 Lyme Road Hanover, NH 03755 United States *Attn: Elsevier Team* 

### Disposition of Reproduction Material

All digital ad files will be held for twelve months only unless otherwise notified. Left over inserts will be held until the issue mails. After issue mailing is completed any unused inserts for that issue will be destroyed unless otherwise indicated on the insertion order. Excess inserts held in storage beyond completion of insertion date will be subject to storage charges.

### For Contracts, Insertion Orders & Production Materials

Send new print ad files and submit pickup ads to www.ads4els.com.

## **Digital Specs**

#### Website

POSITIONS	AD	SIZE (PIXELS)	EXPANDABLE (PIXELS)	EXPANDABLE DIRECTION
Тор	Leaderboard	728 x 90	728 x 315	Down
Тор	Mobile Leaderboard	300 x 50 or 320 x 50	NA	NA
Side	MPU	300 x 250	600 x 250	Left
Side	Skyscraper	160 x 600 or 300 x 600	320 x 600	Left
On page load	Prestitial*	300 x 250 or 480 x 640	NA	NA





FORMATS	jpeg, png, gif, HTML5†, 3rd party tags
TRACKING PIXELS	Yes
MAX FILE SIZE	200 КВ
MAX ANIMATION (TIME/LOOPS)	15 seconds/ 3 loops
PRESTITIAL FREQUENCY	1 impression/6hrs/user

\*Supply iFRAME tags for scrolling elements in ad; HTML5 must be provided as a 3rd party tag for prestitial banners.

†Excluding personally identifiable information (PII).

POSITION	AD	SIZE (PIXELS)
Тор	Leaderboard	728 x 90
Middle	MPU	300 x 250
FORMATS	jpeg, png, gif,	(static image only)
TRACKING PIXE	LS No	
MAX FILE SIZE	200 KB	

POSITION	AD		SIZE (PIXELS)	
Тор	Leaderba	ard	728×90	
Side	Skyscrape	r	160 X 600	
Middle	MPU		300 X 250	
FORMATS		jpeg, png, gif, (static imag	e only)	
TRACKING PIXELS		No		
MAX FILE SIZE		200 KB		

Contact your sales representative for all digital advertising rates and opportunities.





#### Rates

PLACEMENT	RATE	COMMENTS
Banner (CPM)	\$2,755/flat US Only; \$5,515 flat Global	
eTOC Leaderboard	4200	
eTOC Large Rectangle	3990	
eTOC AIP	2100	
Prestitial	1500	

Digital rates vary by country, please contact the relevant contact person for rates outside of the US.



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3. Execution and modification of the order Any modifications to the agreed product or service description, budget or schedule, as set out in the order acknowledgement, may result in an adjustment to the final price and/or delivery schedule at Elsevier's discretion. If, at the request of the Client, Elsevier renders additional Services in connection with the performance of the Products and Services are intended to be an estimate and time for delivery/performance shall not be made of the essence by notice. If no dates are so specified, delivery/performance with the writin are associable time.

4. Prices, taxes and currencies Unless otherwise agreed by Elsevier in writing the price/rates for the Products and Services shall be those set out in Elsevier's current price/rate list (whether print or online). All such prices/rates shall be exclusive of any handling, packing, loading, freight, transport and insurance charges unless otherwise agreed in writing, and shall also be exclusive of any taxes, import duties or other levies imposed on the sale or import of the Products or Services by local or national authorities, which shall be charged by Elsevier as appropriate. Where applicable, Client shall provide to Elsevier Client's VAT registration number or other evidence of tax exemption to Elsevier at the time of placing its order. If, under the territory in which Client is elling the Products, the Client is required to withhold any tax on the amount authorities, which shall be to Elsevier under the TC, then the amount of the payment will be automatically increased to fully offset such tax, so that the amount actually remitted to Elsevier, and to fall such prices/client all provide tax estimates and the currency of the applicable Elsevier in write. The Client is required to withhold any tax on the amount such or price price tax estimates and the such as a to that the amount actually remitted to Elsevier, and to fall such prices/client all provide tax estimates and price price tax estimates and price tax estimates and the currency of the applicable Elsevier invoice. The Client will provide the territory that are necessary to make payments to Elsevier under the TC, including without limitation all bank charges and foreign exchange charges.

5. Payment Unless otherwise agreed in writing, payments shall be effected within thirty (go) days of the invoice date in the currency invoiced. Time for payment shall be of the essence. Elsevier may set and vary credit limits for any Client account and shall be entitled to refuse to supply any Client who has exceeded its current credi limit. Eggi and beneficial tiltie in any tangible Products supplied by Elsevier to the Client shall remain with Elsevier null Elsevier has received in full (in cash or cleared funds) all sums due to it in respect of the Products and all other sums which are or which become due to Elsevier from the Client shall remain with Elsevier value and any such value and any such as less thall be affected value and any such as less. Elsevier is which are or which we shall deal as principal to the copies of the Products before ownership has passe to 10 to principal shall be effected value and any such value and any such as less. Elsevier value and any such as less. The value and envisor value and any such as less. The value and envisor value and any such as less. The value shall be affected value and any such as less. Elsevier shall be affected value and any such as less. Elsevier shall be approxed to the copies of the Product shall transfer to the Client. From the cash as less. Elsevier shall be affected value and any such as a client shall remain and client or such as a client shall remain any client whether y way of store. The due date of the invoice to the date of particular shall be affected value and particular base. Elsevier any line to the date or particular data as principal. The client any client whether by way of a store. The due date of the invoice to the date of particular shall be affected value and particular base. Elsevier any line to the date of particular base and many support data any invoice (or part), the Client shall has as no sansably particular, but no the date of particular base and the support data any invoice (or part), the Client shall has as nonspired. The due d

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9. Force majeure if by reason of labor dispute, strikes, inability to obtain labor or materials, fire or other action of the elements, accidents, power or telecommunications failure, customs delays, governmental restrictions or appropriation or other causes beyond the control of a party, such party is unable to perform in whole or in part its obligations set fortin in this TC, then such party shall be relieved of those obligations to the extent it is thereby unable to perform, and such inability to perform shall not make such party liable to any other party. The party subject to an event of force majeure shall use good faith efforts to comply as dosely as possible with the provisions of this TC and to such event to the extent possible.

The provisions of this 1C and to you the effects of such event to be published on the agreed advertising copy is received at lesvier in electronic form (or such other form as specified by Elsvier) and within the relevant deadline set by Elsvier (the "Closing Date"). Where copy is received late or not at all, although Elsvier will endeavour to do so Elsvier any not be able to arrange for such copy to be published on the agreed advertising copy is received at lesvier in electronic form (or such other form as specified by Elsvier) and within the relevant deadline set by Elsvier (the "Closing Date"). Where copy is received late or not at all, although Elsvier will endeavour to do so Elsvier. Elsvier is shall not be lable for accidental loss or damage thereto. Client is solely responsible for any legal liability arising out of or relating to any Client advertising Content by Devisor of this "Cl, the asy reproduction, distribution, or transmission of the Advertising Content by Elsvier of the uso of the Advertising Content by Devisor of this "Cl, the asy reproduction, distribution, or transmission of the Advertising Content by the parties in a work reproduction. Advertising Content by Devisor of the supportation or any copyright, patent, trademark, trade secret, music, image, or other propriet right, false advertising, unfair competition, defamation, invasion of privacy or rights of client's violation of any anti-discrimination and practice. Client agrees to indemnify Elsvier and to hold Elsvier and the Devisor of any advertising and/or promotions that is a complete logal feasing and/or promotions that are not consistent with Elsvier's terminate this "Cl Elsvier detaminate this". Client agrees, climate, or care advertising and/or promotions published lows, rules, indiverse of a client's violation and practice. Client agrees, climate to accurate of any advertising and/or promotions that are not consistent with Elsvier's terminate this "Cl Elsvier's detaminate this". Client agrees detaminate this "Cl Elsvier's detaminat

21. Audit Client shall allow Publisher's authorized representative at any reasonable time to have access to Client's premises (or to arrange for Publisher's authorized representatives to have access to other relevant premises) for the purpose of inspecting Client's facilities, books and records to verify Client's compliance with the TC.

12. Compliance with laws Client shall at all times during the term strictly comply with all applicable laws, ordinances, codes, regulations, standards and judicial and administrative orders (jointy "Applicable Laws" or "Laws") relevant to its durines, billigations and performance under this Agreement, including, without limitation the REUS Suppliers Code of Conduct and Applicable Laws related to bribery, including, without limitation any such Laws that are enforced internationally (such as the United States Foreign Corrupt Practice Aet and the UK Bribery Act) and those enforced in the country where business in being conducted and/or the Client's place of business or residency. Client and its officers, directors, employees and agents shall engage only in legitimate business and ehicial practices in commercial operations and in relation to its dealings with any employee or official of a government agency or any other government official"). Neither the Client to indude agents and employees or agents shall prace or agents shall prace or of business or or anything of value to any commercial contact or Government Official"). Neither the Client the client shall are adjor any stillate of Elsevier for personal gain or for that of Elsevier or Elsevier's affiliates (any such at, a "Prohibited Payment"). A Prohibited Payment does not include a agreement of reasonable and bons fide expenditures, such as trave or look generges, which are directly related to the promotion, demonstration or explanation or performance or performance or a forothast provided that such payments are permissible under the Applicable Laws. The Client further agrees that he/she will not accept any payment directly or on she and induce agrees that he/she will not accept any payment or or there are the client to induce any ensement and the such payment are permissible under the Applicable Laws. The Client further agrees that he/she will not accept any payment or other benefit in money or in kind from any person as an inducement or reward for any act

3. Cancellations & Returns if the Client cancels an order either fully or partially, a cancellation fee may be charged. All cancellations must be made in writing. This fee will be calculated to cover any external or internal costs which have been incurred or committed up to and including the date of cancellation. No new external costs which have been incurred or committed from the date of freeipt of written notice of cancellation by Elsevier. Orders for advertisements must be cancelled in writing prior to the relevant ad space closing date, but in the event that an cancellation are the subject to the relevant. Besider state is provided to charge the full cost of the advertisement. Any returns of the products shall be subject to the relevant. Elsevier control approximation is out a policies will be product shall be product shall be relevant. Besider state relevant. Besider state these have been printed.

14. General The formation, existence, construction, performance, validity and all aspects of the TC shall be governed by the law of the corporate domicile of the Elsevier company which is providing the Products or Services. The parties agree to submit to the exclusive jurisdiction of the courts of that same corporate domicile. The Client shall not be entitled to assign the TC or any part of it without the prior written consent of Elsevier. Elsevier may assign the TC or any part of it to any person, firm or company. Hany provision of the TC is found by any court, tribunal or administrative body of competent jurisdiction to be wholly or partly illegal, invalidit, vuid, v

Circulation updated on 1st July, 2024, based on 12-month monthly average July 2023-June 2024

eTOC Metrics: 12 Month Average of eTOC sends - July 2023 to June 2024

Monthly average web metrics based on the period of July 2023 to June 2024

